

# **Quarterly Financial Report of Fresenius Group**

applying United States Generally Accepted Accounting Principles (U.S. GAAP)

1st Half and 2nd Quarter 2012

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Fresenius is a health care group providing products and services for dialysis, hospitals and the medical care of patients at home. In addition, Fresenius focuses on hospital operation, as well as on engineering and services for hospitals and other health care facilities. In the first half of 2012, group sales were €9.2 billion. As of June 30, 2012, more than 161,000 employees have dedicated themselves to the service of health in about 100 countries worldwide.

### SALES, EARNINGS, AND CASH FLOW

| € in millions            | Q2/2012 | Q2/2011 | Change | H1/2012 | H1/2011 | Change |
|--------------------------|---------|---------|--------|---------|---------|--------|
| Sales 1                  | 4,817   | 4,004   | 20%    | 9,236   | 7,927   | 17%    |
| EBIT <sup>2</sup>        | 779     | 632     | 23%    | 1,440   | 1,207   | 19%    |
| Net income <sup>3</sup>  | 234     | 193     | 21%    | 434     | 363     | 20%    |
| Earnings per share in €³ | 1.35    | 1.18    | 14%    | 2.58    | 2.23    | 16%    |
| Operating cash flow      | 598     | 372     | 61%    | 1,136   | 650     | 75%    |

### BALANCE SHEET AND INVESTMENTS

| € in millions            | June 30, 2012 | Dec. 31, 2011 | Change |
|--------------------------|---------------|---------------|--------|
| Total assets             | 30,758        | 26,321        | 17%    |
| Non-current assets       | 21,791        | 19,170        | 14%    |
| Equity <sup>4</sup>      | 12,224        | 10,577        | 16%    |
| Net debt                 | 10,068        | 9,164         | 10%    |
| Investments <sup>5</sup> | 2,485         | 1,143         | 117%   |

### RATIOS

| € in millions   | Q2/2012 | Q2/2011 | H1/2012 | H1/2011 |
|---|---------|---------|---------|---------|
| EBITDA margin   | 20.1%   | 19.7%   | 19.6%   | 19.3%   |
| EBIT margin   | 16.2%   | 15.8%   | 15.6%   | 15.2%   |
| Depreciation and amortization in % of sales           | 3.9     | 3.9     | 4.0     | 4.0     |
| Operating cash flow in % of sales                     | 12.4    | 9.3     | 12.3    | 8.2     |
| Equity ratio<br>(June 30/December 31)                 |         |         | 39.7%   | 40.2%   |
| Net debt/EBITDA<br>(June 30/December 31) <sup>6</sup> |         |         | 2.75    | 2.83    |

¹ Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment of -€77 million in H1 2011 and of -€161 million for the full year 2011 solely relates to Fresenius Medical Care North America.

<sup>&</sup>lt;sup>2</sup> Adjusted for one-time costs of €7 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG.

³ Net income attributable to shareholders of Fresenius SE & Co. KGaA – adjusted for a non-taxable investment gain of €34 million at Fresenius Medical Care and for one-time costs of €26 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG. 2011 adjusted for the effects of mark-to-market accounting of the Mandatory

Exchangeable Bonds and the Contingent Value Rights.

4 Equity including noncontrolling interest

<sup>&</sup>lt;sup>5</sup> Investments in property, plant and equipment and intangible assets, acquisitions (H1). Excluding an investment of cash in the amount of €952 million by Fresenius SE 6 Co. KGaA.

<sup>6</sup> Pro forma including Damp Group and Liberty Dialysis Holdings, Inc., adjusted for one-time costs of €7 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG.

### INFORMATION ON THE BUSINESS SEGMENTS

### FRESENIUS MEDICAL CARE – Dialysis products, Dialysis care

| US\$ in millions  | H1/2012 | H1/2011 | Change |
|---|---------|---------|--------|
| Sales 1   | 6,677   | 6,121   | 9%     |
| EBIT  | 1,092   | 955     | 14%    |
| Net income <sup>2</sup>   | 520     | 481     | 8%     |
| Operating cash flow   | 932     | 487     | 92%    |
| Investments/Acquisitions  | 2,029   | 1,368   | 48%    |
| R&D expenses  | 55      | 53      | 5%     |
| Employees, per capita on balance sheet date (June 30/December 31) | 88,960  | 83,476  | 7%     |

### FRESENIUS KABI - Infusion therapy, IV drugs, Clinical nutrition,

Medical devices/Transfusion technology

| € in millions   | H1/2012 | HQ1/2011 | Change |
|---|---------|----------|--------|
| Sales   | 2,234   | 1,971    | 13%    |
| EBIT  | 452     | 411      | 10%    |
| Net income <sup>3</sup>   | 210     | 181      | 16%    |
| Operating cash flow   | 288     | 205      | 40%    |
| Investments/Acquisitions  | 124     | 76       | 63%    |
| R&D expenses  | 88      | 80       | 10%    |
| Employees, per capita on balance sheet date (June 30/December 31) | 25,054  | 24,106   | 4%     |

### FRESENIUS HELIOS – Hospital operation

| € in millions   | H1/2012 | H1/2011 | Change |
|---|---------|---------|--------|
| Sales   | 1,540   | 1,293   | 19%    |
| EBIT  | 151     | 123     | 23%    |
| Net income <sup>4</sup>   | 92      | 72      | 28%    |
| Operating cash flow   | 79      | 121     | -35%   |
| Investments/Acquisitions  | 608     | 45      |        |
| Employees, per capita on balance sheet date (June 30/December 31) | 42,728  | 37,198  | 15%    |

### FRESENIUS VAMED – Engineering and services for hospitals and other health care facilities

| € in millions   | H1/2012 | H1/2011 | Change |
|---|---------|---------|--------|
| Sales   | 333     | 313     | 6%     |
| EBIT  | 13      | 12      | 8%     |
| Net income <sup>5</sup>   | 9       | 9       | 0%     |
| Operating cash flow   | 58      | 7       |        |
| Investments/Acquisitions  | 25      | 4       |        |
| Order intake  | 156     | 164     | -5%    |
| Employees, per capita on balance sheet date (June 30/December 31) | 4,098   | 3,724   | 10%    |

<sup>1</sup> Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment amounts to -US\$109 million in H1 2011; the 2011 sales adjustment

<sup>\*</sup> Previous year's sales were adjusted according to a 0.5. GAAP accounting change. The sales adjustment amounts to -US\$224 million.

2 Net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA – adjusted for a non-taxable investment gain of US\$140 million in the first half of 2012.

3 Net income attributable to shareholders of Fresenius Kabi AG

4 Net income attributable to shareholders of HELIOS Kliniken GmbH

5 Net income attributable to shareholders of VAMED AG

# FRESENIUS SHARE

In the second quarter of 2012, the Fresenius share continued its upswing and reached a new all-time high. With an increase of 14% compared to the year-end closing price of 2011, the shares significantly outperformed the DAX.

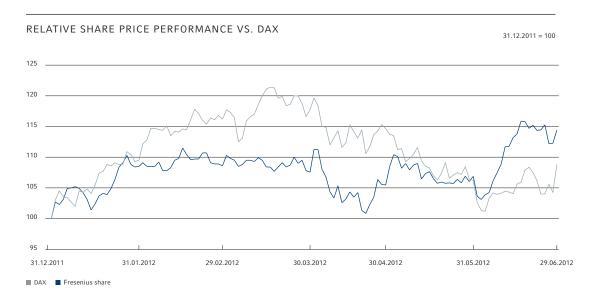
### FIRST HALF OF 2012

In the first quarter of 2012, the capital markets were driven by positive economic signs. In the second quarter financial markets became more volatile as European debt crisis fears intensified.

The Fresenius share successfully continued its upward trend despite the turbulences and benefited from its relative independence from the greater economy. In May 2012, Fresenius increased the share capital by 13.8 million at €73.50 per share. On June 18, 2012, the Fresenius share

reached a new all-time high of €82.83. Overall, the Fresenius share outperformed the DAX in the first half of 2012 and increased by 14% over the year-end closing price 2011 to €81.78. In the same period, the DAX increased by 9% to 6,416 points.

Further, the average daily trading volume improved by 8% compared to the average daily trading volume of 2011. In the same period, the average daily volume of the DAX increased by 4%.



### KEY DATA OF THE FRESENIUS SHARE

|  | H1/2012     | 2011        | Change |
|--|-------------|-------------|--------|
| Number of shares (June 30/December 31)                     | 177,438,335 | 163,237,336 |        |
| Quarter-end quotation in €                                 | 81.78       | 71.48       | 14%    |
| High in €  | 82.83       | 75.62       | 10%    |
| Low in €   | 72.07       | 59.90       | 20%    |
| Ø Trading volume (number of shares per trading day)        | 540,245     | 502,241     | 8%     |
| Market capitalization, € in millions (June 30/December 31) | 14,511      | 11,668      | 24%    |

# MANAGEMENT REPORT

Fresenius continued its strong growth trend and posted record sales and earnings in the first half. The recently announced acquisition of Fenwal is a significant growth opportunity and will make Fresenius a worldwide leader in transfusion technology. We will focus on swiftly integrating this business and maintaining operational excellence in the Group.

### FRESENIUS REPORTS EXCELLENT SALES AND EARNINGS GROWTH, **FULLY CONFIRMS 2012 OUTLOOK**

at actual

in constant

- Continued strong growth in all business segments
- Group sales and net income<sup>3</sup> at all-time high in Q2/2012
- Cash flow margin increases to 12.3%

|                         | H1/2012 | rates | currency |
|-------------------------|---------|-------|----------|
| Sales <sup>1</sup>      | €9.2 bn | +17%  | +12%     |
| EBIT <sup>2</sup>       | €1.4 bn | +19%  | +14%     |
| Net income <sup>3</sup> | €434 m  | +20%  | +15%     |

### **HEALTH CARE INDUSTRY**

The health care sector is one of the world's largest industries. It is relatively in-sensitive to economic fluctuations compared to other sectors and has posted above-average growth over the past years.

The main growth factors are: the rising medical needs, stronger demand for innovative products and therapies, advances in medical technology as well as growing health consciousness, which increases the demand for health care services and facilities.

In the emerging countries additional drivers are: expanding availability and correspondingly greater demand for primary health care and the increasing national incomes and hence higher spending on health care.

At the same time, the cost of health care is rising and claiming an ever-increasing share of national income.

Health care structures are being reviewed and possible cost-cutting potential identified in order to contain the steadily rising health care expenditures. However, such measures cannot compensate for the cost pressures arising from medical advances and demographic change. Market-based elements are being introduced increasingly in the health care system to create incentives for cost and quality-conscious behavior. Overall treatment cost shall be reduced through improved quality standards and optimized medical processes.

In addition, ever greater importance is being placed on disease prevention and innovative reimbursement models linked to treatment quality standards.

<sup>1</sup> Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment of -€77 million in H1 2011 and of -€161 million for the full year 2011

solely relates to Fresenius dedical Care North America.

Adjusted for one-time costs of €7 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG.

<sup>&</sup>lt;sup>3</sup> Net income attributable to shareholders of Fresenius SE & Co. KGaA – adjusted for a non-taxable investment gain of €34 million at Fresenius Medical Care and for one-time costs of €26 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG. 2011 adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds and the Contingent Value Rights.

# RESULTS OF OPERATIONS, FINANCIAL POSITION, ASSETS AND LIABILITIES

### **SALES**

Group sales increased by 17% (12% in constant currency) to €9,236 million (H1 2011¹: €7,927 million). Organic sales growth was 5%. Acquisitions contributed a further 7%. Currency translation had a positive effect of 5%. This is mainly attributable to the strengthening of the U.S. dollar against the euro by 7% in the first half of 2012 compared to the first half of 2011.

Organic sales growth in North America was 3%, and in Europe 5%. Organic sales growth was again strong in Asia-Pacific with 10% and in Latin America with 19%. The sales decrease in Africa was due to the volatility in Fresenius Vamed's project business.

### **EARNINGS**

Group EBITDA<sup>2</sup> grew by 18% (13% in constant currency) to €1,806 million (H1 2011: €1,526 million). Group EBIT<sup>2</sup> increased by 19% (14% in constant currency) to €1,440 million (H1 2011: €1,207 million). The EBIT margin improved by 40 basis points to 15.6% (H1 2011: 15.2%).

Group net interest was -€313 million (H1 2011: -€276 million). Lower average interest rates were more than offset by incremental debt due to acquisition financing and currency translation effects.

The other financial result of -€29 million includes one-time costs for the offer to the shareholders of RHÖN-KLINIKUM AG, primarily related to financing commitments.

The Group tax rate<sup>3</sup> slightly improved to 30.8% (H1 2011: 30.9%).

Noncontrolling interest increased to €346 million (H1 2011: €280 million), of which 93% was attributable to the noncontrolling interest in Fresenius Medical Care.

### SALES BY REGION

| € in millions | H1/2012 | H1/2011 | Change at actual rates | Currency<br>translations<br>effects | Change<br>at constant<br>rates | Organic<br>growth | Acquisitions/<br>Divestitures | % of total sales |
|---------------|---------|---------|------------------------|-------------------------------------|--------------------------------|-------------------|-------------------------------|------------------|
| North America | 3,910   | 3,248   | 20%                    | 9%                                  | 11%                            | 3%                | 8%                            | 42%              |
| Europe        | 3,764   | 3,330   | 13%                    | 0%                                  | 13%                            | 5%                | 8%                            | 41%              |
| Asia-Pacific  | 884     | 754     | 17%                    | 8%                                  | 9%                             | 10%               | -1%                           | 9%               |
| Latin America | 529     | 430     | 23%                    | 1%                                  | 22%                            | 19%               | 3%                            | 6%               |
| Africa        | 149     | 165     | -10%                   | -3%                                 | -7%                            | -7%               | 0%                            | 2%               |
| Total         | 9,236   | 7,927   | 17%                    | 5%                                  | 12%                            | 5%                | 7%                            | 100%             |

### SALES BY BUSINESS SEGMENT

| € in millions                       | H1/2012 | H1/2011 | Change at actual rates | Currency<br>translations<br>effects | Change<br>at constant<br>rates | Organic<br>Growth | Acquisitions/<br>Divestitures | % of total sales |
|-------------------------------------|---------|---------|------------------------|-------------------------------------|--------------------------------|-------------------|-------------------------------|------------------|
| Fresenius Medical Care <sup>1</sup> | 5,150   | 4,363   | 18%                    | 6%                                  | 12%                            | 4%                | 8%                            | 55%              |
| Fresenius Kabi                      | 2,234   | 1,971   | 13%                    | 3%                                  | 10%                            | 9%                | 1%                            | 24%              |
| Fresenius Helios                    | 1,540   | 1,293   | 19%                    | 0%                                  | 19%                            | 5%                | 14%                           | 17%              |
| Fresenius Vamed                     | 333     | 313     | 6%                     | 0%                                  | 6%                             | 1%                | 5%                            | 4%               |

<sup>1</sup> Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment of -€77 million in H1 2011 and of -€161 million for the full year 2011

solely relates to Fresenius Medical Care North America.

Adjusted for one-time costs of €7 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG.

<sup>&</sup>lt;sup>3</sup> Adjusted for the non-taxable investment gain at Fresenius Medical Care and for one-time costs of €36 million in Q2 2012 related to the offer to the shareholders of RHÖN

KLINIKUM AG. 2011 adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds.

### **EARNINGS**

| € in millions                        | Q2/2012 | Q2/2011 | H1/2012 | H1/2011 |
|--------------------------------------|---------|---------|---------|---------|
| EBIT <sup>1</sup>                    | 779     | 632     | 1,440   | 1,207   |
| Net income <sup>2</sup>              | 234     | 193     | 434     | 363     |
| Net income <sup>3</sup>              | 212     | 129     | 442     | 257     |
| Earnings per share in € <sup>2</sup> | 1.35    | 1.18    | 2.58    | 2.23    |
| Earnings per share in €³             | 1.22    | 0.79    | 2.63    | 1.58    |

Group net income 2 increased by 20% (15% in constant currency) to €434 million (H1 2011: €363 million). Earnings per share increased by 16% to €2.58 (H1 2011: €2.23). The average number of shares grew to approx. 168 million in H1 2012, primarily due to the May 2012 capital increase.

Group net income<sup>3</sup> was €442 million or €2.63 per share (including the non-taxable investment gain at Fresenius Medical Care, which is a non-cash item, and one-time costs related to the offer to the shareholders of RHÖN-KLINIKUM AG).

### RECONCILIATION

The Group's U.S. GAAP financial results as of June 30, 2012 comprise special items. Net income attributable to shareholders of Fresenius SE & Co. KGaA in the first half of 2012 was adjusted for a non-taxable investment gain of €34 million at Fresenius Medical Care (Q1 2012: €30 million; Q2 2012: €4 million) as well as one-time costs of €26 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG. Adjusted earnings represent the Group's business operations in the reporting period.

### RECONCILIATION

| € in millions  | H1/2012<br>before<br>special items | non-taxable<br>investment gain<br>at Fresenius<br>Medical Care | one-time costs<br>related to the offer<br>to the shareholders<br>of RHÖN-<br>KLINIKUM AG | H1/2012<br>according to<br>U.S. GAAP |
|--|------------------------------------|--|--|--------------------------------------|
| Sales  | 9,236                              |  |  | 9,236                                |
| Costs of sales   | -6,212                             |  |  | -6,212                               |
| Gross profit   | 3,024                              |  |  | 3,024                                |
| Selling, general and administrative expenses                       | -1,444                             |  | -7   | -1,451                               |
| Research and development expenses                                  | -140                               |  |  | -140                                 |
| EBIT   | 1,440                              |  | -7   | 1,433                                |
| Investment gain  |                                    | 108  |  | 108                                  |
| Interest result  | -313                               |  |  | -313                                 |
| Other financial result   |                                    |  | -29  | -29                                  |
| Net income before taxes  | 1,127                              | 108  | -36  | 1,199                                |
| Income taxes   | -347                               |  | 10   | -337                                 |
| Net income   | 780                                | 108  | -26  | 862                                  |
| Less noncontrolling interest                                       | -346                               | -74  |  | -420                                 |
| Net income attributable to shareholders of Fresenius SE & Co. KGaA | 434                                | 34   | -26  | 442                                  |

<sup>&</sup>lt;sup>1</sup> Adjusted for one-time costs of €7 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG.

<sup>2</sup> Net income attributable to shareholders of Fresenius SE & Co. KGaA – adjusted for a non-taxable investment gain of €34 million at Fresenius Medical Care and for one-time costs of €26 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG. 2011 adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds and the Contingent Value Rights.

<sup>3</sup> Net income attributable to shareholders of Fresenius SE & Co. KGaA

### INVESTMENTS BY BUSINESS SEGMENT

| € in millions          | H1/2012 | H1/2011 | thereof property,<br>plant and<br>equipment | thereof<br>acquisitions | Change | % of total |
|------------------------|---------|---------|---|-------------------------|--------|------------|
| Fresenius Medical Care | 1,518   | 960     | 214   | 1,304                   | 58%    | 61%        |
| Fresenius Kabi         | 124     | 76      | 118   | 6                       | 63%    | 5%         |
| Fresenius Helios       | 608     | 45      | 46  | 562                     |        | 25%        |
| Fresenius Vamed        | 25      | 4       | 4   | 21                      |        | 1%         |
| Corporate/Other        | 210     | 58      | 6   | 204                     |        | 8%         |
| Total                  | 2,485   | 1,143   | 388   | 2,097                   | 117%   | 100%       |

### **INVESTMENTS**

The Fresenius Group spent €388 million on property, plant and equipment (H1 2011: €286 million). Acquisition spending was €2,097 million (H1 2011: €857 million). This relates primarily to Fresenius Medical Care's acquisition of Liberty Dialysis Holdings, Inc. as well as to the acquisition of Damp Group by Fresenius Helios.

### **CASH FLOW**

Operating cash flow increased to €1,136 million (H1 2011: €650 million). This was mainly driven by strong earnings growth and tight working capital management, especially regarding trade accounts receivable. The cash flow margin improved to 12.3% (H1 2011: 8.2%). Net capital expenditure was €358 million (H1 2011: €292 million). Free cash flow before acquisitions and dividends was €778 million (H1 2011: €358 million). Free cash flow after acquisitions and dividends was -€1,154 million (H1 2011: -€791 million).

### ASSET AND LIABILITY STRUCTURE

The Group's total assets increased by 17% (15% in constant currency) to €30,758 million (Dec. 31, 2011: €26,321 million). Current assets grew by 25% (24% in constant currency) to €8,967 million (Dec. 31, 2011: €7,151 million). This includes the proceeds of the capital increase which were invested in short-term instruments. Non-current assets increased by 14% (12% in constant currency) to €21,791 million (Dec. 31, 2011: €19,170 million), mainly due to the recent acquisitions.

### CASH FLOW STATEMENT (SUMMARY)

| € in millions   | H1/2012 | H1/2011 | Change |
|---|---------|---------|--------|
| Net income  | 862     | 537     | 61%    |
| Depreciation and amortization                                   | 366     | 319     | 15%    |
| Change in accruals for pensions                                 | 17      | -2      |        |
| Cash flow   | 1,245   | 854     | 46%    |
| Change in working capital                                       | -1      | -310    | 100%   |
| Changes in mark-to-market evaluation of the MEB and the CVR     | 0       | 106     | -100%  |
| Investment gain <sup>1</sup>                                    | -108    | 0       |        |
| Operating cash flow   | 1,136   | 650     | 75%    |
| Property, plant and equipment                                   | -360    | -301    | -20%   |
| Proceeds from the sale of property, plant and equipment         | 2       | 9       | -78%   |
| Cash flow before acquisitions and dividends                     | 778     | 358     | 117%   |
| Cash used for acquisitions, net                                 | -1,558  | -846    | -84%   |
| Dividends paid  | -374    | -303    | -23%   |
| Free cash flow paid after acquisitions and dividends            | -1,154  | -791    | -46%   |
| Financial Investments   | -952    | 0       |        |
| Cash provided by/used for financing activities                  | 2,474   | 655     |        |
| Effect of exchange rates on change in cash and cash equivalents | 12      | -25     | 148%   |
| Net change in cash and cash equivalents                         | 380     | -161    |        |

<sup>&</sup>lt;sup>1</sup> H1 2012: €108 million non-taxable investment gain of Fresenius Medical Care AG & Co. KGaA; thereof €34 million attributable to shareholders of Fresenius SE & Co. KGaA

Group debt grew by 23% (21% in constant currency) to €12,035 million (Dec. 31, 2011: €9,799 million), primarily resulting from acquisition financing. Net debt increased by 10% (8% in constant currency) to €10,068 million (Dec. 31, 2011: €9,164 million). Net debt comprises the proceeds of the capital increase.

As of June 30, 2012, the net debt/EBITDA 1 ratio was 2.75 (Dec. 31, 2011: 2.83). At identical exchange rates for net debt and EBITDA, the ratio was 2.65.

### **SECOND QUARTER OF 2012**

was 39.7% (Dec. 31, 2011: 40.2%).

Group sales increased by 20% to €4,817 million (Q2 2011<sup>2</sup>: €4,004 million). In constant currency, sales increased by 14%. Organic sales growth was 5%, acquistions contributed a further 9%.

EBIT<sup>3</sup> increased by 23% at actual rates to €779 million (Q2 2011: €632 million). In constant currency, EBIT increased by 15%. Group net income 4 reached excellent €234 million (Q2 2011: €193 million), an increase of 21%. In constant currency, growth of 14% was achieved. Earnings per share<sup>4</sup> increased by 14% to €1.35 per share (Q2 2011: €1.18). In

constant currency, earnings per share improved by 8%. Group net income<sup>5</sup> including special items reached €212 million (Q2 2011: €129 million). Earnings per share including special items was €1.22.

Investments in property, plant and equipment increased to €237 million (Q2 2011: €150 million). Acquisition spending was €170 million (O2 2011: €546 million).

### **ANNUAL GENERAL MEETING 2012**

At the Annual General Meeting 2012, the shareholders of Fresenius SE & Co. KGaA approved all agenda items with an overwhelming majority. Shareholders received €0.95 per share (2010: €0.86). This is an increase of 10%. A shareholder majority of over 99% approved the actions of the Management, the general partner and the Supervisory Boards for the 2011 fiscal year. Furthermore, the Company was authorized to issue option bonds and/or convertible bonds with a volume of up to €2.5 billion. The resolution on the authorization to purchase and use own shares was also approved with high consent. Another resolution was passed, inter alia, on the approval of the amended compensation system of the members of the Management Board of the general partner.

The voting results are as follows:

| _  | Yes votes  | No votes   |
|--|--|--|
| Resolution on the Approval of the Annual Financial Statements of Fresenius SE & Co. KGaA (previously Fresenius SE) for the Financial Year 2011   | 99.98%   | 0.02%  |
| Resolution on the Allocation of the Distributable Profit   | 99.95%   | 0.05%  |
| Resolution on the Approval of the Actions of the Then Management Board of Fresenius SE for its Term of Office from January 1, 2011, until January 28, 2011   | 99.94%   | 0.06%  |
| Resolution on the Approval of the Actions of the Then Supervisory Board of Fresenius SE for its Term of Office from January 1, 2011, until January 28, 2011  | 99.94%   | 0.06%  |
| Resolution on the Approval of the Actions of the General Partner from January 28, 2011, until December 31, 2011  | 99.94%   | 0.06%  |
| Resolution on the Approval of Actions of the Supervisory Board from January 28, 2011, until December 31, 2011  | 99.94%   | 0.06%  |
| Election of the Auditor and Group Auditor for the Financial Year 2012  | 96.17%   | 3.83%  |
| Resolution on the Approval of the Amended System of Compensation of the Members of the Management Board of the General Partner   | 97.00%   | 3.00%  |
| Resolution Authorizing the Issue of Option Bonds and/or Convertible Bonds and the Exclusion of Subscription Rights as well as a Resolution Concerning the Creation of a Conditional Capital and the Corresponding Amendment to the Articles of Association | 98.42%   | 1.58%  |
| Resolution on the Authorization to Purchase and Use Own Shares pursuant to sec. 71 para. 1 no. 8 of the German Stock Corporation Act and on the Exclusion of Subscription Rights   | 96.53%   | 3.47%  |
|  | Resolution on the Allocation of the Distributable Profit Resolution on the Approval of the Actions of the Then Management Board of Fresenius SE for its Term of Office from January 1, 2011, until January 28, 2011 Resolution on the Approval of the Actions of the Then Supervisory Board of Fresenius SE for its Term of Office from January 1, 2011, until January 28, 2011 Resolution on the Approval of the Actions of the General Partner from January 28, 2011, until December 31, 2011 Resolution on the Approval of Actions of the Supervisory Board from January 28, 2011, until December 31, 2011 Election of the Auditor and Group Auditor for the Financial Year 2012 Resolution on the Approval of the Amended System of Compensation of the Members of the Management Board of the General Partner Resolution Authorizing the Issue of Option Bonds and/or Convertible Bonds and the Exclusion of Subscription Rights as well as a Resolution Concerning the Creation of a Conditional Capital and the Corresponding Amendment to the Articles of Association Resolution on the Authorization to Purchase and Use Own Shares pursuant to sec. 71 para. 1 | Resolution on the Approval of the Annual Financial Statements of Fresenius SE & Co. KGaA (previously Fresenius SE) for the Financial Year 2011  Resolution on the Allocation of the Distributable Profit  Resolution on the Approval of the Actions of the Then Management Board of Fresenius SE for its Term of Office from January 1, 2011, until January 28, 2011  Resolution on the Approval of the Actions of the Then Supervisory Board of Fresenius SE for its Term of Office from January 1, 2011, until January 28, 2011  Resolution on the Approval of the Actions of the General Partner from January 28, 2011, until December 31, 2011  Resolution on the Approval of Actions of the Supervisory Board from January 28, 2011, until December 31, 2011  Resolution on the Approval of Actions of the Supervisory Board from January 28, 2011, until December 31, 2011  Pescential Partner from January 28, 2011, until December 31, 2011  Resolution on the Approval of Actions of the Supervisory Board from January 28, 2011, until December 31, 2011  Pescential Partner from January 28, 2011, until December 31, 2011  Resolution on the Approval of the Amended System of Compensation of the Auditor and Group Auditor for the Financial Year 2012  Resolution on the Approval of the Amended System of Compensation of the Members of the Management Board of the General Partner  Provided Partner from January 28, 2011, until January 28, 2011, until December 31, 2011  Pescential Partner from January 28, 2011, until January 28, 2011  Pescential Partner from January 28, 2011, until January 28, 2 |

Pro forma including Damp Group and Liberty Dialysis Holdings, Inc., adjusted for one-time costs of €7 million in O2 2012 related to the offer to the shareholders of

Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment of -€38 million in Q2 2011 and of -€161 million for the full year 2011 solely relates to Fresenius Medical Care North America.

Adjusted for one-time costs of €7 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG

Net income attributable to shareholders of Fresenius SE & Co. KGaA — adjusted for a non-taxable investment gain of €34 million at Fresenius Medical Care and for one-time costs of €26 million in Q2 2012 related to the offer to the shareholders of RHÖN-KLINIKUM AG. 2011 adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds and the Contingent Value Rights

<sup>5</sup> Net income attributable to shareholders of Fresenius SE & Co. KGaA

### **BUSINESS SEGMENTS**

### FRESENIUS MEDICAL CARE

Fresenius Medical Care is the world's leading provider of services and products for patients with chronic kidney failure. As of June 30, 2012, Fresenius Medical Care was treating 256,456 patients in 3,123 dialysis clinics.

| US\$ in millions                | Q2/2012 | Q2/2011 | Change | H1/2012 | H1/2011 | Change |
|---------------------------------|---------|---------|--------|---------|---------|--------|
| Sales 1                         | 3,428   | 3,138   | 9%     | 6,677   | 6,121   | 9%     |
| EBITDA                          | 740     | 646     | 15%    | 1,386   | 1,227   | 13%    |
| EBIT                            | 589     | 510     | 16%    | 1,092   | 955     | 14%    |
| Net income <sup>2</sup>         | 276     | 261     | 6%     | 520     | 481     | 8%     |
| Employees (June 30/December 31) |         |         |        | 88,960  | 83,476  | 7%     |

### FIRST HALF OF 2012

- ► Excellent constant currency sales growth of 12% (North America +12%, International +11%)
- 2012 outlook confirmed

Sales increased by 9% to US\$6,677 million (H1 20111: US\$6,121 million). Organic sales growth was 4%. Acquisitions contributed a further 8%. Currency translation had a negative effect of 3%.

Sales in dialysis services increased by 12% to US\$5,082 million (H1 2011: US\$4,538 million). Dialysis product sales grew by 1% to US\$1,594 million (H1 2011: US\$1,584 million).

In North America sales grew 12% to US\$4,353 million (H1 2011: US\$3,896 million). Dialysis services sales grew by 13% to US\$3,960 million (H1 2011: US\$3,501 million). Average revenue per treatment for U.S. clinics increased to US\$351 in the second quarter of 2012 compared to US\$348 for the corresponding quarter in 2011. Dialysis product sales were US\$393 million (H1 2011: US\$395 million). Higher sales of hemodialysis products were offset by lower sales of renal pharmaceuticals.

Sales outside North America ("International" segment) grew by 4% to US\$2,307 million (H1 2011: US\$2,218 million). Sales in dialysis services increased by 8% to US\$1,122 million (H1 2011: US\$1,037 million). Dialysis product sales of US\$1,185 million remained close to the previous year's level of US\$1,181 million at actual rates. In constant currency, dialysis product sales grew by 7%, mainly driven by higher sales of dialysis machines and dialyzers.

EBIT increased by 14% to US\$1,092 million (H1 2011: US\$955 million). The EBIT margin increased to 16.4% (H1 2011: 15.6%).

The EBIT margin in North America increased to 17.9% (H1 2011: 17.0%). In the International segment the EBIT margin improved to 17.4% (H1 2011: 16.9%).

Net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA for the first half of 2012 was US\$660 million, an increase of 37% compared to the corresponding period of 2011. This includes a non-taxable investment gain of US\$140 million related to the acquisition of Liberty Dialysis Holdings, Inc. (Liberty), including its 51% stake in Renal Advantage Partners, LLC (RAI). The gain is a result of measuring the 49% equity interest in RAI held by the company at its fair value at the time of the Liberty acquisition. The second quarter includes an additional gain of US\$13 million to the amount recorded in the first quarter of 2012 due to an adjustment of the fair value reported in Q1/2012. Excluding this investment gain, net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA increased by 8% to US\$520 million (H1 2011: US\$481 million).

Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment amounts to -US\$57 million in Q2 2011 (-US\$109 million in H1 2011); the 2011 sales adjustment amounts to -US\$224 million

Net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA – adjusted for a non-taxable investment gain of US\$140 million in the first half of 2012 (O2: US\$13 million).

### **SECOND QUARTER OF 2012**

Fresenius Medical Care increased sales by 9% to US\$3,428 million (Q2 2011 1: US\$3,138 million). Organic sales growth was 4%, net acquisitions contributed 9%. Currency translation had a negative effect of 4%. EBIT improved by 16% to US\$589 million (Q2 2011: US\$510 million). Net income<sup>2</sup> for the second quarter of 2012 was US\$276 million, an increase of 6% (Q2 2011: US\$261 million).

Please see page 17 and 18 of the Management Report for the 2012 outlook of Fresenius Medical Care.

For further information, please see Fresenius Medical Care's Investor News at www.fmc-ag.com.

<sup>1</sup> Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment amounts to -US\$57 million in Q2 2011;

the 2011 sales adjustment amounts to -US\$224 million.

Net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA – adjusted for a non-taxable investment gain of US\$140 million in the first half of 2012 (Q2: US\$13 million).

### **FRESENIUS KABI**

Fresenius Kabi offers infusion therapies, intravenously administered generic drugs and clinical nutrition for seriously and chronically ill patients in the hospital and outpatient environments. The company is also a leading supplier of medical devices and transfusion technology products.

| € in millions                   | Q2/2012 | Q2/2011 | Change                                  | H1/2012 | H1/2011 | Change |
|---------------------------------|---------|---------|---|---------|---------|--------|
| Sales                           | 1,142   | 1,011   | 13%                                     | 2,234   | 1,971   | 13%    |
| EBITDA                          | 276     | 249     | 11%                                     | 530     | 483     | 10%    |
| EBIT                            | 237     | 214     | 11%                                     | 452     | 411     | 10%    |
| Net income <sup>1</sup>         | 112     | 94      | 19%                                     | 210     | 181     | 16%    |
| Employees (June 30/December 31) |         |         | *************************************** | 25,054  | 24,106  | 4%     |

### FIRST HALF OF 2012

- Strong organic sales growth of 9%
- 2012 outlook fully confirmed

Sales increased by 13% to €2,234 million (H1 2011: €1,971 million). Organic sales growth was 9%. Currency translation had an effect of 3%. Acquisitions contributed 1%.

In Europe sales grew by 7% (organic growth: 6%) to €974 million (H1 2011: €909 million). Sales in North America increased by 17% to €609 million (H1 2011: €519 million). Strong organic growth of 9% was supported by continued competitor supply constraints and new product launches. In Asia-Pacific sales increased by 25% (organic growth: 15%) to €415 million (H1 2011: €332 million). Sales in Latin America and Africa increased by 12% (organic growth: 14%) to €236 million (H1 2011: €211 million).

EBIT grew by 10% to €452 million (H1 2011: €411 million). EBIT growth was driven particularly by excellent earnings growth in North America and the emerging markets. The EBIT margin was 20.2% (H1 2011: 20.9%).

Net income<sup>1</sup> increased by 16% to €210 million (H1 2011: €181 million).

Fresenius Kabi's operating cash flow increased by 40% to €288 million (H1 2011: €205 million). The cash flow margin was excellent at 12.9% (H1 2011: 10.4%). Cash flow before acquisitions and dividends improved to €199 million (H1 2011: €124 million). The strong increase was also favorably influenced by extraordinary payments of trade accounts receivable.

### Acquisition of Fenwal Holdings, Inc.

On July 20, 2012, Fresenius Kabi announced that it has signed a definitive agreement to acquire Fenwal Holdings, Inc., a leading U.S.-based provider of transfusion technology products for blood collection, separation, and processing, from TPG and Maverick Capital. In 2011, Fenwal had sales of US\$614 million with an adjusted EBITDA of US\$90 million.

The acquisition marks another major step in Fresenius Kabi's growth strategy. The company had announced previously that expanding its medical devices/transfusion technology segment is a priority.

### **SECOND QUARTER OF 2012**

In the second quarter of 2012, Fresenius Kabi increased sales by 13% at actual rates and by 8% in constant currency to €1,142 million (Q2 2011: €1,011 million). Organic sales growth was 8%. EBIT grew by 11% to €237 million (Q2 2011: €214 million). The EBIT margin was 20,8% (Q2 2011: 21,2%). Fresenius Kabi's net income¹ improved by 19% to €112 million (Q2 2011: €94 million).

Please see page 17 and 18 of the Management Report for the 2012 outlook of Fresenius Kabi.

<sup>1</sup> Net income attributable to shareholders of Fresenius Kabi AG

### **FRESENIUS HELIOS**

Fresenius Helios is one of the largest private hospital operators in Germany. HELIOS owns 73 hospitals, including six maximum care hospitals in Berlin-Buch, Duisburg, Erfurt, Krefeld, Schwerin and Wuppertal. HELIOS treats more than 2.7 million patients per year, thereof more than 750,000 inpatients, and operates more than 23,000 beds.

| € in millions                   | Q2/2012 | Q2/2011 | Change | H1/2012 | H1/2011 | Change |
|---------------------------------|---------|---------|--------|---------|---------|--------|
| Sales                           | 823     | 645     | 28%    | 1,540   | 1,293   | 19%    |
| EBITDA                          | 110     | 87      | 26%    | 202     | 166     | 22%    |
| EBIT                            | 83      | 65      | 28%    | 151     | 123     | 23%    |
| Net income <sup>1</sup>         | 51      | 39      | 31%    | 92      | 72      | 28%    |
| Employees (June 30/December 31) |         |         |        | 42,728  | 37,198  | 15%    |

### FIRST HALF OF 2012

- Strong organic sales growth of 5.4%
- 2012 outlook fully confirmed

Sales increased by 19% to €1,540 million (H1 2011: €1,293 million). Organic sales growth was 5.4%. Acquisitions contributed 14%.

EBIT grew by 23% to €151 million (H1 2011: €123 million). The EBIT margin improved by 30 basis points to 9.8% (H1 2011: 9.5%).

Net income 1 increased by 28% to €92 million (H1 2011: €72 million).

Sales of the established hospitals grew by 5% to €1,359 million. EBIT improved by 31% to €162 million. The EBIT margin increased to 11.9% (H1 2011: 9.6%) driven by excellent operating results and a one-time gain. Sales of the acquired hospitals (consolidation <1 year) were €181 million. As expected, EBIT was -€11 million. Restructuring of these hospitals is on track.

Fresenius remains convinced of the merits of combining RHÖN-KLINIKUM with HELIOS, and continues to assess its options.

### **SECOND QUARTER OF 2012**

In the second quarter of 2012, Fresenius Helios improved sales to €823 million (Q2 2011: €645 million), an increase of 28%. Organic sales growth was 6%, aquisitions contributed 22% to sales growth. This is mainly attributable to the consolidation of Damp Group as of March 31, 2012. EBIT increased by 28% to €83 million (Q2 2011: €65 million). The EBIT margin remained at the previous year's level of 10.1%. Net income<sup>1</sup> grew by 31% to €51 million (Q2 2011: €39 million).

Please see page 17 and 18 of the Management Report for the 2012 outlook of Fresenius Helios.

One-time costs relating to the offer to the shareholders of RHÖN-KLINIKUM AG are included in the segment "Corporate/Other".

<sup>&</sup>lt;sup>1</sup> Net income attributable to shareholders of HELIOS Kliniken GmbH

### **FRESENIUS VAMED**

Fresenius Vamed offers engineering and services for hospitals and other health care facilities.

| € in millions                   | Q2/2012 | Q2/2011 | Change | H1/2012 | H1/2011 | Change |
|---------------------------------|---------|---------|--------|---------|---------|--------|
| Sales                           | 191     | 173     | 10%    | 333     | 313     | 6%     |
| EBITDA                          | 10      | 8       | 25%    | 17      | 15      | 13%    |
| EBIT                            | 8       | 7       | 14%    | 13      | 12      | 8%     |
| Net income <sup>1</sup>         | 5       | 5       | 0%     | 9       | 9       | 0%     |
| Employees (June 30/December 31) |         |         |        | 4.098   | 3.724   | 10%    |

### FIRST HALF OF 2012

- Sales and EBIT fully in line with expectations
- 2012 outlook fully confirmed

Sales increased by 6% to €333 million (H1 2011: €313 million). Sales in the project business were €184 million (H1 2011: €202 million). Sales in the service business increased by 34% to €149 million (H1 2011: €111 million).

EBIT was €13 million (H1 2011: €12 million). The EBIT margin reached 3.9% (H1 2011: 3.8%). Net income<sup>1</sup> remained at previous year's level of €9 million.

In H1 2012, the order intake was €156 million (H1 2011: €164 million). In Q2 2012, Fresenius Vamed received additional supply contracts for medical-technical equipment in China with an order volume of €18 million. The order intake also includes a turnkey contract for the construction of an additional building for the San Fernando General Hospital in the Republic of Trinidad and Tobago. The order volume is approx. €14 million. Order backlog was €816 million as of June 30, 2012 (Dec. 31, 2011: €845 million).

### **SECOND QUARTER OF 2012**

Sales in the second quarter of 2012 grew by 10% to €191 million (Q2 2011: €173 million). EBIT was €8 million (Q2 2011: €7 million). EBIT margin improved to 4.2% (Q2 2011: 4.0%). Net income¹ remained at the previous year's level of €5 million.

Please see page 18 of the Management Report for the 2012 outlook of Fresenius Vamed.

<sup>&</sup>lt;sup>1</sup> Net income attributable to shareholders of VAMED AG

# **EMPLOYEES**

As of June 30, 2012, the Fresenius Group increased the number of its employees by 8% to 161,685 (Dec. 31, 2011: 149,351), mainly due to acquisitions.

### EMPLOYEES BY BUSINESS SEGMENT

| Number of employees    | June 30, 2012 | Dec. 31, 2011 | Change |
|------------------------|---------------|---------------|--------|
| Fresenius Medical Care | 88,960        | 83,476        | 7%     |
| Fresenius Kabi         | 25,054        | 24,106        | 4%     |
| Fresenius Helios       | 42,728        | 37,198        | 15%    |
| Fresenius Vamed        | 4,098         | 3,724         | 10%    |
| Corporate/Other        | 845           | 847           | 0%     |
| Total                  | 161,685       | 149,351       | 8%     |

### RESEARCH AND DEVELOPMENT

We place great importance on research and development at Fresenius, where we develop products and therapies for severely and chronically ill patients. High quality is crucial for providing patients with optimal care, improving their quality of life, thus increasing their life expectancy. As an integral part of our corporate strategy, research and development also serves to secure the Company's economic growth and success.

### RESEARCH AND DEVELOPMENT EXPENSES BY BUSINESS SEGMENT

| € in millions          | H1/2012 | H1/2011 | Change |
|------------------------|---------|---------|--------|
| Fresenius Medical Care | 43      | 38      | 13%    |
| Fresenius Kabi         | 88      | 80      | 10%    |
| Fresenius Helios       | _       | _       | •••••  |
| Fresenius Vamed        | 0       | 0       | •••••  |
| Corporate/Other        | 9       | 10      | -10%   |
| Total                  | 140     | 128     | 9%     |

Fresenius focuses its R&D efforts on its core competencies in the following areas:

- Infusion and nutrition therapies, generic IV drugs, and medical devices
- Antibody therapies

Apart from products, we focus on developing optimized or completely new therapies, treatment methods, and services.

### **DIALYSIS**

The R&D activities of Fresenius Medical Care are aimed at translating new in-sights into novel or improved developments and bring them to market as quickly as possible, and thus make an important contribution toward rendering the treatment of patients increasingly comfortable, safe, and individualized. On this basis, we continue to expand our global leadership in the dialysis market.

### INFUSION THERAPIES, CLINICAL NUTRITION, GENERIC IV DRUGS, AND MEDICAL DEVICES

Fresenius Kabi's R&D activities concentrate on products for the treatment and care of critically and chronically ill patients. We develop products that help to support medical advancements in acute and post acute care and improve the patients' quality of life. At the same time, we want to make high-quality treatments available to patients worldwide through our comprehensive range of generics.

Our R&D strategy is aligned with this focus:

- develop innovative products in areas where we hold a leading position, such as blood volume replacement and clinical nutrition
- develop new formulations non-patented
- develop own generic drug formulations for the date when drugs go off-patent
- continue to develop and refine our existing portfolio of pharmaceuticals and medical devices.

To obtain marketing approval for new products we are constantly working on dossiers for the registration for all the world's major markets. This applies to our established portfolio, which we roll out on a broader international basis through marketing authorizations for new local markets, while at the same time we work on applications for new products.

### **ANTIBODY THERAPIES**

Fresenius Biotech develops innovative therapies with trifunctional antibodies for the treatment of cancer. In the field of polyclonal antibodies, Fresenius Biotech has successfully marketed ATG-Fresenius S for many years. ATG-Fresenius S is an immunosuppressive agent used to prevent and treat graft rejection following organ transplantation.

Fresenius Biotech's sales increased by 14% to €16.6 million compared to €14.6 million in the first half of 2011. Removab sales grew by 17% to €2.1 million (H1 2011: €1.8 million). ATG Fresenius S sales increased by 13% to €14.5 million (H1 2011: €12.8 million). Fresenius Biotech's EBIT was -€11 million (H1 2011: -€13 million).

### **OPPORTUNITIES AND RISK REPORT**

Compared to the presentation in the 2011 annual report, there have been no material changes in Fresenius' overall opportunities and risk situation. In the ordinary course of Fresenius Group's operations, the Fresenius Group is subject to litigation, arbitration and investigations relating to various aspects of its business. The Fresenius Group regularly analyzes current information about such claims for probable losses and provides accruals for such matters, including estimated expenses for legal services, as appropriate.

In addition, we report on legal proceedings, currency and interest risks on pages 44 to 48 in the Notes of this report.

### SUBSEQUENT EVENTS

On July 20, 2012, Fresenius Kabi announced the signing of a purchase agreement to acquire Fenwal Holdings, Inc. Further information on the acquisition can be found on page 13 of the Group Management Report and on page 51 of the Notes.

Other than that, there were no significant changes in the Group position or the Health Care sector since the end of the second quarter of 2012.

### **OUTLOOK 2012**

### FRESENIUS GROUP

Based on the Group's financial results in the first half of 2012, Fresenius confirms its guidance, which was raised in June 2012. For 2012, Fresenius expects sales 1 to increase by 12% to 14% and net income 2 to increase by 14% to 16%, both in constant currency.

The net debt/EBITDA ratio is projected to be < 3.0 at year-end (including the acquisition of Fenwal Holdings, Inc.).

### FRESENIUS MEDICAL CARE

Fresenius Medical Care confirms its sales and earnings outlook for 2012. The company expects sales to grow to around US\$14 billion3. Net income is expected to grow to around US\$1.3 billion and net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA is expected to grow to around US\$1.14 billion3. This does not include the investment gain in the amount of US\$140 million in the first half of 2012.

### **FRESENIUS KABI**

Fresenius Kabi fully confirms its outlook for 2012. The company targets organic sales growth of between 7% and 9%. Furthermore, Fresenius Kabi forecasts an EBIT margin of between 20% to 20.5%.

Fresenius Kabi raises its guidance<sup>4</sup> announced at the Capital Market Day. With the closing of the acquisition of Fenwal Holdings, Inc., Fresenius Kabi targets sales of approx. €6 billion by 2015 and EBIT of >€1.1 billion. Previously, the company targeted sales of approx. €5.5 billion and EBIT of >€1 billion.

### **FRESENIUS HELIOS**

Fresenius Helios fully confirms its outlook for 2012. The company projects organic sales growth of 3% to 5% and EBIT to increase to the upper end of the targeted range of €310 million to €320 million.

<sup>&</sup>lt;sup>1</sup> Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment of -€77 million in H1 2011 and of -€161 million for the full year 2011 solely relate to Fresenius Medical Care North America.

<sup>&</sup>lt;sup>2</sup> Net income attributable to shareholders of Fresenius SE & Co. KGaA – adjusted for a non-taxable investment gain of €34 million at Fresenius Medical Care and for one-time costs related to the offer to the shareholders of RHÖN-KLINIKUM AG. 2011 adjusted for the effects of mark-to-market accounting of the

Mandatory Exchangeable Bonds and the Contingent Value Rights. Outlook includes a +/- 0-2% deviation from the respective number.

<sup>4</sup> At current exchange rates

### FRESENIUS VAMED

Fresenius Vamed fully confirms its 2012 outlook. The company expects sales and EBIT growth of 5% to 10%.

### FRESENIUS BIOTECH

For 2012, Fresenius Biotech continues to expect an EBIT of -€25 million to -€30 million.

### **INVESTMENTS**

The Group plans to invest approximately 5% of sales in property, plant and equipment.

### **EMPLOYEES**

The number of employees in the Group will continue to rise. We expect that the number of employees will increase to more than 165,000 mainly due to the acquisitions by Fresenius Medical Care and Fresenius Helios.

### GROUP FINANCIAL OUTLOOK 2012

### RESEARCH AND DEVELOPMENT

Our R&D activities will continue to play a key role in securing the Group's long-term growth through innovations and new therapies.

Given the continued cost-containment efforts in the health care sector, cost efficiency combined with a strong quality focus is acquiring ever greater importance in product development and the improvement of treatment concepts. We are concentrating our R&D activities on products and therapies for the treatment of patients with chronic kidney failure. Another focus is infusion and nutrition therapies and the development of generic IV drugs. In Biotechnology research, we will be focusing on the further clinical development of the antibody Removab.

|   | largets 2012 |
|---|--------------|
| Sales 1, growth (in constant currency)                  | 12%-14%      |
| Net income <sup>2</sup> , growth (in constant currency) | 14%-16%      |

<sup>1</sup> Previous year's sales were adjusted according to a U.S. GAAP accounting change. The sales adjustment of -€161 million for the full year 2011 solely relates to Fresenius Medical Care North America.

### OUTLOOK 2012 BY BUSINESS SEGMENT

|                        |                         | Targets 2012                          |
|------------------------|-------------------------|---------------------------------------|
| Fresenius Medical Care | Sales                   | ~US\$14.0 bn¹                         |
|                        | Net income <sup>2</sup> | ~US\$1.14 bn¹                         |
| Fresenius Kabi         | Sales, growth (organic) | 7%-9%                                 |
|                        | EBIT-margin             | 20%-20.5%                             |
| Fresenius Helios       | Sales, growth (organic) | 3%-5%                                 |
|                        | EBIT                    | €310 m−€320 m<br>(upper end of range) |
| Fresenius Vamed        | Sales, growth           | 5%-10%                                |
|                        | EBIT, growth            | 5%-10%                                |
| Fresenius Biotech      | EBIT                    | -€25 m to -€30 m                      |

Net income attributable to shareholders of Fresenius SE & Co. KGaA – adjusted for a non-taxable investment gain of €34 million at Fresenius Medical Care and one-time costs related to the offer to the shareholders of RHÖN-KLINIKUM AG. 2011 adjusted for the effects of mark-to-market accounting of the Mandatory Exchangeable Bonds and the Con tingent Value Rights.

<sup>1</sup> Outlook includes a +/- 0-2% deviation from the respective number.
2 Net income attributable to shareholders of Fresenius Medical Care AG & Co. KGaA – adjusted for a non-taxable investment gain of US\$140 million in the first half of 2012.

# FRESENIUS SE & CO. KGAA CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

| € in millions  | Q2/2012 | Q2/2011 | H1/2012 | H1/2011 |
|--|---------|---------|---------|---------|
| Sales  | 4,817   | 4,004   | 9,236   | 7,927   |
| Cost of sales  | -3,232  | -2,684  | -6,212  | -5,344  |
| Gross profit   | 1,585   | 1,320   | 3,024   | 2,583   |
| Selling, general and administrative expenses                       | -744    | -623    | -1,451  | -1,248  |
| Research and development expenses                                  | -69     | -65     | -140    | -128    |
| Operating income (EBIT)  | 772     | 632     | 1,433   | 1,207   |
| Investment gain  | 11      | 0       | 108     | 0       |
| Net interest   | -166    | -141    | -313    | -276    |
| Other financial result   | -29     | -89     | -29     | -151    |
| Financial result   | -184    | -230    | -234    | -427    |
| Income before income taxes   | 588     | 402     | 1,199   | 780     |
| Income taxes   | -181    | -128    | -337    | -243    |
| Net income   | 407     | 274     | 862     | 537     |
| Less noncontrolling interest                                       | 195     | 145     | 420     | 280     |
| Net income attributable to shareholders of Fresenius SE & Co. KGaA | 212     | 129     | 442     | 257     |
| Earnings per ordinary share in €                                   | 1.22    | 0.79    | 2.63    | 1.58    |
| Fully diluted earnings per ordinary share in €                     | 1.21    | 0.78    | 2.60    | 1.56    |

The following notes are an integral part of the unaudited condensed interim financial statements.

# FRESENIUS SE & CO. KGAA CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

| € in millions   | Q2/2012 | Q2/2011 | H1/2012 | H1/2011 |
|---|---------|---------|---------|---------|
| Net income  | 407     | 274     | 862     | 537     |
| Other comprehensive income (loss)   |         |         |         |         |
| Foreign currency translation  | 359     | -102    | 215     | -455    |
| Cash flow hedges  | 2       | 0       | 14      | 34      |
| Actuarial gains/losses on defined benefit pension plans                                       | -5      | 3       | 3       | 9       |
| Income taxes related to components of other comprehensive income (loss)                       | -3      | -4      | -19     | -10     |
| Other comprehensive income (loss)   | 353     | -103    | 213     | -422    |
| Total comprehensive income  | 760     | 171     | 1,075   | 115     |
| Comprehensive income (loss) attributable to noncontrolling interest subject to put provisions | 30      | 3       | 31      | -2      |
| Comprehensive income attributable to noncontrolling interest not subject to put provisions    | 367     | 81      | 493     | 37      |
| Comprehensive income attributable to shareholders of Fresenius SE & Co. KGaA                  | 363     | 87      | 551     | 80      |

# FRESENIUS SE & CO. KGAA CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED)

| € in millions  | June 30, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|
| Cash and cash equivalents  | 1,015         | 635           |
| Trade accounts receivable, less allowance for doubtful accounts    | 3,577         | 3,234         |
| Accounts receivable from and loans to related parties              | 22            | 13            |
| Inventories  | 1,855         | 1,717         |
| Other current assets   | 2,158         | 1,184         |
| Deferred taxes   | 340           | 368           |
| I. Total current assets  | 8,967         | 7,151         |
| Property, plant and equipment                                      | 4,681         | 4,210         |
| Goodwill   | 14,892        | 12,669        |
| Other intangible assets  | 1,042         | 981           |
| Other non-current assets   | 1,025         | 1,185         |
| Deferred taxes   | 151           | 125           |
| II. Total non-current assets                                       | 21,791        | 19,170        |
| Total assets   | 30,758        | 26,321        |
| Trade accounts payable   | 808           | 807           |
| Short-term accounts payable to related parties                     | 15            | 21            |
| Short-term accrued expenses and other short-term liabilities       | 3,195         | 2,898         |
| Short-term debt  | 222           | 171           |
| Short-term loans from related parties                              | 4             | 3             |
| Current portion of long-term debt and capital lease obligations    | 2,995         | 1,852         |
| Current portion of Senior Notes                                    | 500           | 0             |
| Short-term accruals for income taxes                               | 222           | 184           |
| Deferred taxes   | 52            | 52            |
| A. Total short-term liabilities                                    | 8,013         | 5,988         |
| Long-term debt and capital lease obligations, less current portion | 2,829         | 3,777         |
| Senior Notes, less current portion                                 | 5,485         | 3,996         |
| Long-term accrued expenses and other long-term liabilities         | 477           | 409           |
| Pension liabilities  | 500           | 484           |
| Long-term accruals for income taxes                                | 192           | 200           |
| Deferred taxes   | 608           | 573           |
| B. Total long-term liabilities                                     | 10,091        | 9,439         |
| I. Total liabilities   | 18,104        | 15,427        |
| II. Noncontrolling interest subject to put provisions              | 430           | 317           |
| A. Noncontrolling interest not subject to put provisions           | 4,909         | 4,606         |
| Subscribed capital   | 177           | 163           |
| Capital reserve  | 3,120         | 2,115         |
| Other reserves   | 3,874         | 3,658         |
| Accumulated other comprehensive income                             | 144           | 35            |
| B. Total Fresenius SE & Co. KGaA shareholders' equity              | 7,315         | 5,971         |
| III. Total shareholders' equity                                    | 12,224        | 10,577        |
| Total liabilities and shareholders' equity                         | 30,758        | 26,321        |

The following notes are an integral part of the unaudited condensed interim financial statements.

# FRESENIUS SE & CO. KGAA CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

| € in millions   | H1/2012 | H1/2011 |
|---|---------|---------|
| Operating activities  |         |         |
| Net income  | 862     | 537     |
| Adjustments to reconcile net income to cash and cash equivalents provided by operating activities |         |         |
| Depreciation and amortization   | 366     | 319     |
| Change in deferred taxes  | 30      | 7       |
| Gain/loss on sale of fixed assets   | 1       | -3      |
| Changes in assets and liabilities, net of amounts from businesses acquired or disposed of         |         |         |
| Trade accounts receivable, net  | -112    | -233    |
| Inventories   | -96     | -180    |
| Other current and non-current assets  | -35     | -81     |
| Accounts receivable from/payable to related parties   | -13     | 6       |
| Trade accounts payable, accrued expenses and other short-term and long-term liabilities           | 145     | 316     |
| Accruals for income taxes   | -12     | -38     |
| Net cash provided by operating activities   | 1,136   | 650     |
| Investing activities  |         |         |
| Purchase of property, plant and equipment   | -360    | -301    |
| Proceeds from sales of property, plant and equipment  | 2       | 9       |
| Acquisitions and investments, net of cash acquired and net purchases of intangible assets         | -2,684  | -851    |
| Proceeds from divestitures  | 174     | 5       |
| Net cash used in investing activities   | -2,868  | -1,138  |
| Financing activities  |         |         |
| Proceeds from short-term loans  | 54      | 76      |
| Repayments of short-term loans  | -63     | -82     |
| Proceeds from short-term loans from related parties   | _       | -       |
| Repayments of short-term loans from related parties   | _       | -       |
| Proceeds from long-term debt and capital lease obligations  | 709     | 467     |
| Repayments of long-term debt and capital lease obligations  | -823    | -217    |
| Proceeds from the issuance of bearer ordinary shares  | 1,014   | 0       |
| Payments of additional costs of the capital increase  | -16     | 0       |
| Proceeds from the issuance of Senior Notes  | 1,760   | 753     |
| Changes of accounts receivable securitization program   | -64     | 93      |
| Proceeds from the exercise of stock options   | 34      | 32      |
| Redemption of trust preferred securities<br>of Fresenius Medical Care Capital Trusts              | 0       | -466    |
| Dividends paid  | -374    | -303    |
| Change in noncontrolling interest   | -131    | -       |
| Exchange rate effect due to corporate financing   | _       | -1      |
| Net cash provided by financing activities   | 2,100   | 352     |
| Effect of exchange rate changes on cash and cash equivalents                                      | 12      | -25     |
| Net increase/decrease in cash and cash equivalents  | 380     | -161    |
| Cash and cash equivalents at the beginning of the reporting period                                | 635     | 769     |
| Cash and cash equivalents at the end of the reporting period                                      | 1,015   | 608     |

The following notes are an integral part of the unaudited condensed interim financial statements.

# FRESENIUS SE & CO. KGAA CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

|   | Ordina                                  | ry shares             | Preferer                           | ice shares                              | Subscribe             | ed Capital              |
|---|---|-----------------------|------------------------------------|---|-----------------------|-------------------------|
|   | Number<br>of shares<br>in thousand      | Amount € in thousands | Number<br>of shares<br>in thousand | Amount € in thousands                   | Amount € in thousands | Amount<br>€ in millions |
| As of December 31, 2010   | 81,225                                  | 81,225                | 81,225                             | 81,225                                  | 162,450               | 162                     |
| Conversion of the preference shares into ordinary shares                  | 81,225                                  | 81,225                | -81,225                            | -81,225                                 | 0                     | 0                       |
| Proceeds from the exercise of stock options                               | 339                                     | 339                   | 0                                  | 0                                       | 339                   | 1                       |
| Compensation expense related to stock options  Dividends paid             |   |                       |                                    | • |                       |                         |
| Sale of noncontrolling interest not subject to put provisions             | *************************************** |                       | •••••                              | • |                       |                         |
| Change in fair value of noncontrolling interest subject to put provisions |   |                       |                                    | •                                       |                       |                         |
| Comprehensive income (loss)   |   |                       |                                    | •                                       |                       |                         |
| Net income  |   |                       |                                    |   |                       |                         |
| Other comprehensive income (loss)   |   |                       |                                    |   |                       |                         |
| Cash flow hedges  |   |                       |                                    |   |                       |                         |
| Foreign currency translation  |   |                       |                                    |   |                       |                         |
| Actuarial gains on defined benefit pension plans                          |   |                       |                                    |   |                       |                         |
| Comprehensive income (loss)   |   |                       |                                    |   |                       |                         |
| As of June 30, 2011   | 162,789                                 | 162,789               | 0                                  | 0                                       | 162,789               | 163                     |
| As of December 31, 2011   | 163,237                                 | 163,237               | 0                                  | 0                                       | 163,237               | 163                     |
| Issuance of bearer ordinary shares  | 13,800                                  | 13,800                | 0                                  | 0                                       | 13,800                | 14                      |
| Proceeds from the exercise of stock options                               | 401                                     | 401                   | 0                                  | 0                                       | 401                   | -                       |
| Compensation expense related to stock options                             |   |                       |                                    |   |                       |                         |
| Dividends paid  |   |                       |                                    |   |                       |                         |
| Purchase of noncontrolling interest not subject to put provisions         |   |                       |                                    |   |                       |                         |
| Purchase of ordinary shares of<br>Fresenius Medical Care AG & Co. KGaA    |   |                       |                                    |   |                       |                         |
| Change in fair value of noncontrolling interest subject to put provisions |   |                       |                                    |   |                       |                         |
| Comprehensive income (loss)   |   |                       |                                    |   |                       |                         |
| Net income  |   |                       |                                    |   |                       |                         |
| Other comprehensive income (loss)   |   |                       |                                    |   |                       |                         |
| Cash flow hedges  |   |                       |                                    |   |                       |                         |
| Foreign currency translation  |   |                       |                                    |   |                       |                         |
| Actuarial gains on defined benefit pension plans                          | ••••                                    |                       |                                    |   |                       |                         |
| Comprehensive income  |   | <u> </u>              |                                    |   | <u> </u>              |                         |
| As of June 30, 2012   | 177,438                                 | 177,438               | 0                                  | 0                                       | 177,438               | 177                     |

# FRESENIUS SE & CO. KGAA CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

|   | Reserves                                |   |   |   |  |   |
|---|---|---|---|---|--|---|
|   | Capital<br>reserve<br>€ in millions     | Other<br>reserves<br>€ in millions      | Accumulated<br>other com-<br>prehensive<br>income (loss)<br>€ in millions | Total<br>Fresenius<br>SE & Co. KGaA<br>shareholders'<br>equity<br>€ in millions | Non-<br>controlling<br>interest not<br>subject to put<br>provisions<br>€ in millions | Total<br>shareholders'<br>equity<br>€ in millions |
| As of December 31, 2010   | 2,085                                   | 2,683                                   | 35  | 4,965   | 3,879  | 8,844   |
| Conversion of the preference shares into ordinary shares                  |   |   | • •••••   | 0   | 0  | 0   |
| Proceeds from the exercise of stock options                               | 9                                       |   | •                                   | 10  | 22   | 32  |
| Compensation expense related to stock options                             | 10                                      | *************************************** | • ••••••  | 10  | 7  | 17  |
| Dividends paid  |   | -140                                    | •                                   | -140  | -150   | -290  |
| Sale of noncontrolling interest not subject to put provisions             |   |   |   | 0   | -5   | -5  |
| Change in fair value of noncontrolling interest subject to put provisions | -4                                      |   | •                                   | -4  | -7   | -11   |
| Comprehensive income (loss)   |   |   | •                                   |   |  |   |
| Net income  |   | 257                                     | •                                   | 257   | 267  | 524   |
| Other comprehensive income (loss)   |   | *************************************** | •                                   |   |  |   |
| Cash flow hedges  |   | *************************************** | 19  | 19  | 0  | 19  |
| Foreign currency translation  |   | ******************                      | -202  | -202  | -230   | -432  |
| Actuarial gains on defined benefit pension plans                          |   |   | 6   | 6   | 0  | 6   |
| Comprehensive income (loss)   |   | 257                                     | -177  | 80  | 37   | 117   |
| As of June 30, 2011   | 2,100                                   | 2,800                                   | -142  | 4,921   | 3,783  | 8,704   |
| As of December 31, 2011   | 2,115                                   | 3,658                                   | 35  | 5,971   | 4,606  | 10,577  |
| Issuance of bearer ordinary shares  | 989                                     |   |   | 1,003   | 0  | 1,003   |
| Proceeds from the exercise of stock options                               | 16                                      |   |   | 16  | 18   | 34  |
| Compensation expense related to stock options                             | 10                                      |   |   | 10  | 7  | 17  |
| Dividends paid  | *************************************** | -155                                    |   | -155  | -198   | -353  |
| Purchase of noncontrolling interest not subject to put provisions         |   | *************************************** |   | 0   | 48   | 48  |
| Purchase of ordinary shares of<br>Fresenius Medical Care AG & Co. KGaA    |   | -71                                     |   | -71   | -43  | -114  |
| Change in fair value of noncontrolling interest subject to put provisions | -10                                     |   |   | -10   | -22  | -32   |
| Comprehensive income (loss)   |   |   |   |   |  |   |
| Net income  |   | 442                                     | •                                   | 442   | 398  | 840   |
| Other comprehensive income (loss)   |   |   |   |   |  |   |
| Cash flow hedges  |   |   | -2  | -2  | 0  | -2  |
| Foreign currency translation  | *************************************** |   | 109   | 109   | 95   | 204   |
| Actuarial gains on defined benefit pension plans                          |   |   | 2   | 2   | 0  | 2   |
| Comprehensive income  |   | 442                                     | 109   | 551   | 493  | 1,044   |
| As of June 30, 2012   | 3,120                                   | 3,874                                   | 144   | 7,315   | 4,909  | 12,224  |

 $The following \ notes \ are \ an integral \ part \ of \ the \ unaudited \ condensed \ interim \ financial \ statements.$ 

# CONSOLIDATED SEGMENT REPORTING FIRST HALF (UNAUDITED) FRESENIUS SE & CO. KGAA

|  | Fresen | Fresenius Medical Care | cal Care | Fre    | Fresenius Kabi | idi    | Fres   | Fresenius Helios | lios   | Fres  | Fresenius Vamed | ned    | Corp      | Corporate/Other | her    | Fres    | Fresenius Group | dr     |
|--|--------|------------------------|----------|--------|----------------|--------|--------|------------------|--------|-------|-----------------|--------|-----------|-----------------|--------|---------|-----------------|--------|
| by business segment, € in millions   | 2012   | 2011                   | Change   | 2012   | 2011           | Change | 2012   | 2011             | Change | 2012  | 2011            | Change | 2012 3, 4 | 20112           | Change | 2012    | 2011            | Change |
| Sales  | 5,150  | 4,363                  | 18%      | 2,234  | 1,971          | 13%    | 1,540  | 1,293            | 19%    | 333   | 313             | %9     | -21       | -13             | -62%   | 9,236   | 7,927           | 17%    |
| thereof contribution to consolidated sales   | 5,140  | 4,361                  | 18%      | 2,209  | 1,948          | 13%    | 1,540  | 1,293            | 19%    | 333   | 313             | %9     | 4         | 12              | 17%    | 9,236   | 7,927           | 17%    |
| thereof intercompany sales   | 10     | 2                      |          | 25     | 23             | %6     | 0      | 0                |        | 1     | 1               | 1      | -35       | -25             | -40%   | 0       | 0               |        |
| contribution to consolidated sales   | 22%    | 55%                    |          | 24%    | 25%            |        | 17%    | 16%              |        | 4%    | 4%              |        | %0        | %0              |        | 100%    | 100%            |        |
| ЕВІТДА   | 1,069  | 874                    | 22%      | 530    | 483            | 10%    | 202    | 166              | 22%    | 17    | 15              | 13%    | -19       | -12             | -58%   | 1,799   | 1,526           | 18%    |
| Depreciation and amortization  | 227    | 194                    | 17%      | 78     | 72             | 8%     | 51     | 43               | 19%    | 4     | 3               | 33%    | 9         | 7               | -14%   | 366     | 319             | 15%    |
| EBIT   | 842    | 989                    | 24%      | 452    | 411            | 10%    | 151    | 123              | 23%    | 13    | 12              | 8%     | -25       | -19             | -32%   | 1,433   | 1,207           | 19%    |
| Net interest   | -157   | -104                   | -51%     | -142   | -143           | 1%     | -33    | -26              | -27%   | 1     | -               | -100%  | 19        | 4-              |        | -313    | -276            | -13%   |
| Income taxes   | -239   | -195                   | -23%     | -84    | -76            | -11%   | -22    | -18              | -22%   | 4     | ۴-              | -33%   | 12        | 49              | -76%   | -337    | -243            | -39%   |
| Net income attributable to<br>shareholders of Fresenius SE & Co. KGaA <sup>5</sup> | 401    | 343                    | 17%      | 210    | 181            | 16%    | 92     | 72               | 28%    | 6     | 6               | %0     | -270      | -348            | 22%    | 442     | 257             | 72%    |
| Operating cash flow  | 719    | 347                    | 107%     | 288    | 205            | 40%    | 79     | 121              | -35%   | 58    | 7               |        | φ         | -30             | 73%    | 1,136   | 650             | 75%    |
| Cash flow before acquisitions and dividends  | 508    | 183                    | 178%     | 199    | 124            | %09    | 31     | 82               | -62%   | 54    | 5               | 1      | -14       | -36             | 61%    | 778     | 358             | 117%   |
|  |        |                        |          |        |                |        |        |                  |        |       |                 |        |           |                 |        |         |                 |        |
| Total assets <sup>1</sup>  | 17,271 | 15,096                 | 14%      | 7,717  | 7,282          | %9     | 4,242  | 3,495            | 21%    | 725   | 594             | 22%    | 803       | -146            | 1      | 30,758  | 26,321          | 17%    |
| Debt1  | 6,977  | 5,573                  | 25%      | 4,595  | 4,395          | 2%     | 1,733  | 1,104            | 21%    | 109   | 44              | 148%   | -1,379    | -1,317          | -5%    | 12,035  | 662'6           | 23%    |
| Capital expenditure, gross   | 214    | 170                    | 26%      | 118    | 70             | %69    | 46     | 40               | 15%    | 4     | 2               | 100%   | 9         | 4               | 20%    | 388     | 286             | 36%    |
| Acquisitions, gross/investments <sup>8</sup>                                       | 1,304  | 790                    | 65%      | 9      | 9              | %0     | 562    | 5                | 1      | 21    | 2               | 1      | 1,156     | 54              | 1      | 3,049   | 857             | 1      |
| Research and development expenses  | 43     | 38                     | 13%      | 88     | 80             | 10%    | 1      | 1                | 1      | 0     | 0               |        | 6         | 10              | -10%   | 140     | 128             | %6     |
| Employees<br>(per capita on balance sheet date) ¹                                  | 88,960 | 83,476                 | 7%       | 25,054 | 24,106         | 4%     | 42,728 | 37,198           | 15%    | 4,098 | 3,724           | 10%    | 845       | 847             | %0     | 161,685 | 149,351         | 8%     |
| Key figures  |        |                        |          |        |                |        |        |                  |        |       |                 |        |           |                 |        |         |                 |        |
| EBITDA margin  | 20.8%  | 20.0%                  |          | 23.7%  | 24.5%          |        | 13.1%  | 12.8%            |        | 5.1%  | 4.8%            |        |           |                 |        | 19.6%   | 19.3%           |        |
| EBIT margin  | 16.4%  | 15.6%                  |          | 20.2%  | 20.9%          |        | %8.6   | 9.5%             |        | 3.9%  | 3.8%            |        |           |                 |        | 15.6%   | 15.2%           |        |
| Depreciation and amortization in % of sales  | 4.4%   | 4.4%                   |          | 3.5%   | 3.7%           |        | 3.3%   | 3.3%             |        | 1.2%  | 1.0%            |        |           |                 |        | 4.0%    | 4.0%            |        |
| Operating cash flow in % of sales  | 14.0%  | 7.9%                   |          | 12.9%  | 10.4%          |        | 5.1%   | 9.4%             |        | 17.4% | 2.2%            |        |           |                 |        | 12.3%   | 8.2%            |        |
| ROOA1  | 11.6%  | 12.0%                  |          | 12.8%  | 12.4%          |        | 8.3%   | 8.4%             |        | 13.5% | 16.0%           |        |           |                 |        | 10.9%7  | 10.9%           |        |
|  |        |                        |          |        |                |        |        |                  |        |       |                 |        |           |                 |        |         |                 |        |

1 2011; December 31
Including special items from the acquisition of APP Pharmaceuticals, Inc.
Including special items from the acquisition of Liberty Dialysis Holdings, Inc.
Including one-time costs related to the offer to the shareholders of RHÖN-KLINIKUM AG
Fresenius Medical Care: excluding special item from the acquisition of Liberty Dialysis Holdings, Inc.
8 Before one-time costs related to the offer to the shareholders of RHÖN-KLINIKUM AG
The underlying pro forms EBIT does not include one-time costs related to the offer to the shareholders of RHÖN-KLINIKUM AG.
8 Includes an investment of cash in the amount of €952 million by Fresenius SE 6 Co. KGaA in the second quarter of 2012

The consolidated segment reporting is an integral part of the notes. The following notes are an integral part of the unaudited condensed interim financial statements.

# CONSOLIDATED SEGMENT REPORTING SECOND QUARTER (UNAUDITED) FRESENIUS SE & CO. KGAA

|  | Freseni | Fresenius Medical Care | cal Care | Fre   | Fresenius Kabi | ibi    | Fres  | Fresenius Helios | ios    | Frese | Fresenius Vamed | per    | Corp      | Corporate/Other | ther   | Frese  | Fresenius Group | dn     |
|--|---------|------------------------|----------|-------|----------------|--------|-------|------------------|--------|-------|-----------------|--------|-----------|-----------------|--------|--------|-----------------|--------|
| by business segment, € in millions   | 2012    | 2011                   | Change   | 2012  | 2011           | Change | 2012  | 2011             | Change | 2012  | 2011            | Change | 2012 2, 3 | 20111           | Change | 2012   | 2011            | Change |
| Sales  | 2,672   | 2,182                  | 22%      | 1,142 | 1,011          | 13%    | 823   | 645              | 28%    | 191   | 173             | 10%    | -11       | -7              | -57%   | 4,817  | 4,004           | 20%    |
| thereof contribution to consolidated sales   | 2,666   | 2,181                  | 22%      | 1,129 | 666            | 13%    | 823   | 645              | 28%    | 191   | 173             | 10%    | ∞         | 9               | 33%    | 4,817  | 4,004           | 20%    |
| thereof intercompany sales   | 9       | -                      |          | 13    | 12             | 8%     | 0     | 0                |        | 1     | 1               |        | -19       | -13             | -46%   | 0      | 0               |        |
| contribution to consolidated sales   | 25%     | 55%                    |          | 24%   | 25%            |        | 17%   | 16%              |        | 4%    | 4%              |        | %0        | %0              |        | 100%   | 100%            |        |
| EBITDA   | 576     | 449                    | 28%      | 276   | 249            | 11%    | 110   | 87               | 26%    | 10    | ∞               | 25%    | -1        | 4-              | -175%  | 961    | 789             | 22%    |
| Depreciation and amortization  | 118     | 94                     | 26%      | 39    | 35             | 11%    | 27    | 22               | 23%    | 2     | -               | 100%   | м         | 5               | -40%   | 189    | 157             | 20%    |
| EBIT   | 458     | 355                    | 29%      | 237   | 214            | 11%    | 83    | 65               | 28%    | 00    | 7               | 14%    | -14       | 6-              | -56%   | 772    | 632             | 22%    |
| Net interest   | -82     | -52                    | -58%     | -73   | -75            | 3%     | -19   | -13              | -46%   | 1     | -               | -100%  | œ         | -2              | 1      | -166   | -141            | -18%   |
| Income taxes   | -134    | -104                   | -29%     | -44   | -39            | -13%   | -12   | -10              | -20%   | ċ,    | -2              | -50%   | 12        | 27              | -56%   | -181   | -128            | -41%   |
| Net income attributable to<br>shareholders of Fresenius SE & Co. KGaA <sup>4</sup> | 215     | 182                    | 18%      | 112   | 94             | 19%    | 51    | 39               | 31%    | J.    | Ω               | %0     | -171      | -191            | 10%    | 212    | 129             | 64%    |
|  |         |                        |          |       |                |        |       |                  |        |       |                 |        |           |                 |        |        |                 |        |
| Operating cash flow  | 352     | 219                    | 61%      | 195   | 138            | 41%    | 45    | 53               | -15%   | 13    | -19             | 168%   | -7        | -19             | 63%    | 298    | 372             | 61%    |
| Cash flow before acquisitions and dividends  | 234     | 138                    | %02      | 142   | 102            | 39%    | 16    | 31               | -48%   | 10    | -20             | 150%   | -10       | -24             | 28%    | 392    | 227             | 73%    |
|  |         |                        |          |       |                |        |       |                  |        |       |                 |        |           |                 |        |        |                 |        |
| Capital expenditure, gross   | 119     | 84                     | 42%      | 85    | 39             | 118%   | 26    | 23               | 13%    | æ     | -               | 200%   | 4         | С               | 33%    | 237    | 150             | 28%    |
| Acquisitions, gross/investments <sup>6</sup>                                       | 38      | 537                    | -93%     | 2     | 2              | %09-   | 19    | -                | 1      | 21    | 2               | 1      | 1,042     | -               | 1      | 1,122  | 546             | 105%   |
| Research and development expenses  | 21      | 19                     | 11%      | 43    | 42             | 2%     | 1     | 1                |        | 0     | 0               |        | Ŋ         | 4               | 25%    | 69     | 92              | %9     |
| Key figures  |         |                        |          |       |                |        |       |                  |        |       |                 |        |           |                 |        |        |                 |        |
| EBITDA margin  | 21.6%   | 20.6%                  |          | 24.2% | 24.6%          |        | 13.4% | 13.5%            |        | 5.2%  | 4.6%            |        |           |                 |        | 20.1%5 | 19.7%           |        |
| EBIT margin  | 17.2%   | 16.2%                  |          | 20.8% | 21.2%          |        | 10.1% | 10.1%            |        | 4.2%  | 4.0%            |        |           |                 |        | 16.2%5 | 15.8%           |        |
| Depreciation and amortization in % of sales  | 4.4%    | 4.3%                   |          | 3.4%  | 3.5%           |        | 3.3%  | 3.4%             |        | 1.0%  | 0.6%            |        |           |                 |        | 3.9%   | 3.9%            |        |
| Operating cash flow in % of sales  | 13.2%   | %6.6                   |          | 17.1% | 13.6%          |        | 5.5%  | 8.2%             |        | %8.9  | -11.0%          |        |           |                 |        | 12.4%  | 9.3%            |        |

<sup>&</sup>lt;sup>1</sup> Including special items from the acquisition of APP Pharmaceuticals, Inc.
<sup>2</sup> Including special item from the acquisition of Liberty Dialysis Holdings, Inc.
<sup>3</sup> Including one-time costs related to the offer to the shareholders of RHÖh-KLINIKUM AG
<sup>4</sup> Freesmius Medical Care: excluding special item from the acquisition of Liberty Dialysis Holdings, Inc.
<sup>5</sup> Before one-time costs related to the offer to the shareholders of RHÖN-KLINIKUM AG
<sup>6</sup> Includes an investment of cash in the amount of €952 million by Fresenius SE6 Co. KGaA in the second quarter of 2012

The consolidated segment reporting is an integral part of the notes. The following notes are an integral part of the unaudited condensed interim financial statements.

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### **GENERAL NOTES**

### 1. PRINCIPLES

### I. GROUP STRUCTURE

Fresenius is a worldwide operating health care group with products and services for dialysis, the hospital and the medical care of patients at home. Further areas of activity are hospital operations as well as engineering and services for hospitals and other health care facilities. In addition to the activities of the parent company Fresenius SE & Co. KGaA, Bad Homburg v. d. Höhe, the operating activities were split into the following legally-independent business segments (subgroups) as of June 30, 2012:

- Fresenius Medical Care
- Fresenius Kabi
- Fresenius Helios
- Fresenius Vamed

The reporting currency in the Fresenius Group is the euro. In order to make the presentation clearer, amounts are mostly shown in million euros. Amounts under €1 million after rounding are marked with "-".

### II. BASIS OF PRESENTATION

The accompanying condensed consolidated financial statements have been prepared in accordance with the United States Generally Accepted Accounting Principles (U.S. GAAP).

Fresenius SE & Co. KGaA, as a stock exchange listed company with a domicile in a member state of the European Union, fulfills its obligation to prepare and publish the consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) applying Section 315a of the German Commercial Code (HGB). Simultaneously, the Fresenius Group voluntarily prepares and publishes the consolidated financial statements in accordance with U.S. GAAP.

The accounting policies underlying these interim financial statements are mainly the same as those applied in the consolidated financial statements as of December 31, 2011.

### III. SUMMARY OF SIGNIFICANT ACCOUNTING **POLICIES**

### Principles of consolidation

The condensed consolidated financial statements and management report for the first half and the second quarter ended June 30, 2012 have not been audited nor reviewed and should be read in conjunction with the notes included in the consolidated financial statements as of December 31, 2011, published in the 2011 Annual Report.

Except for the reported acquisitions (see note 2, Acquisitions, divestitures and investments), there have been no other major changes in the entities consolidated.

The consolidated financial statements for the first half and the second quarter ended June 30, 2012 include all adjustments that, in the opinion of the Management Board, are of a normal and recurring nature and are necessary to provide an appropriate view of the assets and liabilities, financial position and results of operations of the Fresenius

The results of operations for the first half ended June 30, 2012 are not necessarily indicative of the results of operations for the fiscal year 2012.

### Classifications

Certain items in the consolidated financial statements for the first half of 2011 and for the year 2011 have been reclassified to conform with the current year's presentation.

In the business segment Fresenius Medical Care, sales have been restated to reflect the adoption of Accounting Standards Update 2011-07. Specifically, bad debt expense in the amount of US\$56 million (€38 million) and US\$109 million (€77 million) was reclassified from selling, general and administrative expenses as a reduction of sales for the second guarter and the first half of 2011, respectively. In addition, in the business segment Fresenius Medical Care, freight expense in the amount of US\$36 million (€26 million) and US\$71 million (€51 million) was reclassified from selling, general and administrative expenses to cost of sales to harmonize the presentation for all business segments for the second quarter and the first half of 2011, respectively.

### Use of estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

### IV. RECENT PRONOUNCEMENTS, APPLIED

The Fresenius Group has prepared its consolidated financial statements at June 30, 2012 in conformity with U.S. GAAP in force for interim periods on January 1, 2012.

The Fresenius Group applied the following standards, as far as they are relevant for Fresenius Group's business, for the first time in the first half ended June 30, 2012:

In July 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2011-07 (ASU 2011-07), FASB Accounting Standards Codification (ASC) Topic 954, Health Care Entities – Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts and the Allowance for Doubtful Accounts for Certain Health Care Entities, in order to provide financial statement users with greater transparency about a health care entity's net patient service revenue and the related allowance for doubtful accounts. The amendments require health care entities that recognize significant amounts of patient service revenue at the time the services are rendered even though they do not assess the patient's ability to pay to present the provision for bad debts related to patient service revenue as a deduction from patient service revenue (net of contractual allowances and discounts) on their statement of operations. The provision for bad debts must be reclassified from an operating expense to a deduction from patient service revenue. Additionally, these health care entities are required to provide enhanced disclosures about their policies for recognizing revenue and assessing bad debts. The amendments also require disclosures of patient service revenue (net of contractual allowances and discounts) as well as qualitative and quantitative information about changes in the allowance for doubtful accounts. For public entities, the disclosures required under ASU 2011-07 are effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2011, with early adoption permitted. The amendments to the presentation of the provision for bad debts related to patient service revenue in the statement of

operations should be applied retrospectively to all prior periods presented. The Fresenius Group adopted the provisions of ASU 2011-07 as of January 1, 2012 and has restated the financial results of 2011 accordingly.

In June 2011, the FASB issued **Accounting Standards** Update 2011-05 (ASU 2011-05), FASB ASC Topic 220, Comprehensive Income – Presentation of Comprehensive Income. In December 2011, the FASB issued Accounting Standards Update 2011-12 (ASU 2011-12), FASB ASC Topic 220, Comprehensive Income - Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05. ASU 2011-12 defers certain income statement and other comprehensive income (OCI) statement presentation requirements noted in ASU 2011-05. ASU 2011-05 still requires that all components of comprehensive income be presented either in a single continuous statement of comprehensive income or in two separate but continuous statements. In the two statement approach, the first statement should present total net income and its components followed consecutively by a second statement presenting total OCI, the components of OCI and total of comprehensive income. Additionally, the requirement for adjustments to the components and their related tax effects to be presented on the face of the statement in which the components of OCI are presented or in the notes to the financial statements remains for year-end disclosure. The disclosures required are effective retrospectively for fiscal years and interim periods within those years, beginning after December 15, 2011, with earlier adoption permitted. As the Fresenius Group currently presents two separate but continuous statements of net income and comprehensive income, the Fresenius Group is in compliance with presentation of FASB ASC Topic 220, Comprehensive Income – Presentation of Comprehensive Income.

In May 2011, the FASB issued Accounting Standards Update 2011-04 (ASU 2011-04), FASB ASC Topic 820, Fair Value Measurement – Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amendments in ASU 2011-04 result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs. These amendments include clarifications of the application of highest and best use and valuation premise concepts, the measurement of

the fair value of an instrument classified in a reporting entity's shareholders' equity, and disclosures about fair value measurements. ASU 2011-04 also changes the measurement or disclosure requirements related to measuring the fair value of financial instruments that are managed within a portfolio, the application of premiums and discounts in a fair value measurement, and additional disclosure about fair value measurements. The disclosures required under ASU 2011-04 are effective for interim and annual reporting periods beginning on or after December 15, 2011. Earlier adoption by public entities is not permitted. The Fresenius Group has applied the guidance under ASU 2011-04 since January 1, 2012, and there has not been a material impact on the results of the Fresenius Group.

### V. RECENT PRONOUNCEMENTS, NOT YET APPLIED

The FASB issued the following relevant new standards for the Fresenius Group:

In December 2011, the FASB issued Accounting Standards Update 2011-11 (ASU 2011-11), FASB ASC Topic 210, Balance Sheet - Disclosures about Offsetting Assets and Liabilities. This amendment requires disclosing and reconciling the gross and net amounts for financial instruments that are offset in the statement of financial position, and the amounts for financial instruments that are subject to master netting arrangements and other similar clearing and repurchase arrangements. ASU 2011-11 is effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. The Fresenius Group is currently evaluating the impact on its consolidated financial statements.

In July 2011, the FASB issued Accounting Standards Update 2011-06 (ASU 2011-06), FASB ASC Topic 720, Other Expenses – Fees Paid to the Federal Government by Health Insurers. The amendments in ASU 2011-06 address how health insurers should recognize and classify their income statement fees mandated by the Health Care and Educational Affordability Reconciliation Act. These amendments require that the liability for the fee be estimated and recorded in full once the entity provides qualifying health insurance in the applicable calendar year in which the fee is payable. In conjunction, the corresponding deferred cost is amortized to

expense using a straight-line allocation method unless another method better allocates the fee over the entire calendar year for which it is payable. In addition, the ASU states that this fee does not meet the definition of an acquisition cost. The disclosures required under ASU 2011-06 are effective for calendar years beginning after December 31, 2013, when the fee initially becomes effective. The Fresenius Group will apply the guidance under ASU 2011-06 beginning January 1, 2014.

The Fresenius Group generally does not adopt new accounting standards before the compulsory adoption date.

### 2. ACQUISITIONS, DIVESTITURES AND INVESTMENTS

The Fresenius Group made acquisitions and investments of €3,049 million and €857 million in the first half of 2012 and 2011, respectively. Of this amount, €2,814 million was paid in cash and €235 million was assumed obligations in the first half of 2012.

### FRESENIUS MEDICAL CARE Acquisition of Liberty Dialysis Holdings, Inc.

On February 28, 2012, Fresenius Medical Care acquired 100% of the equity of Liberty Dialysis Holdings, Inc. (LD Holdings), the owner of Liberty Dialysis and owner of a 51% stake in Renal Advantage Partners, LLC (the Liberty Acquisition). This transaction was accounted for as a business combination, subject to finalization of the acquisition accounting which will be finalized when certain information arranged to be obtained has been received. LD Holdings mainly provides dialysis services in the United States through the 263 clinics it owns (the Acquired Clinics).

Total consideration for the Liberty Acquisition was US\$2,178 million, consisting of US\$1,681 million cash, net of cash acquired and US\$497 million non-cash consideration. Accounting standards for business combinations require previously held equity interests to be fair valued with the difference to book value to be recognized as a gain or loss in income. Prior to the Liberty Acquisition, Fresenius Medical Care had a 49% equity investment in Renal Advantage Partners, LLC, the fair value of which, US\$202 million, is included as non-cash consideration. The estimated fair value has been determined based on the discounted cash flow method.

utilizing an approximately 13% discount rate. In addition to Fresenius Medical Care's investment, it also had a loan receivable from Renal Advantage Partners, LLC of US\$279 million, at a fair value of US\$283 million, which was retired as part of the transaction. Finally, US\$12 million of assumed obligations from the acquisition is still outstanding and will be repaid during 2012 bringing the total non-cash consideration in the Liberty Acquisition to US\$497 million.

The following table summarizes the estimated fair values of assets acquired and liabilities assumed at the date of the acquisition. This preliminary acquisition accounting is based upon the best information available to management. The information is still preliminary due to difficulties in obtaining the required information as of June 30, 2012. Any adjustments to acquisition accounting, net of related income tax effects, will be recorded with a corresponding adjustment to goodwill.

### US\$ in millions

| Assets held for sale   | 153   |
|--|-------|
| Trade accounts receivable  | 156   |
| Other current assets   | 45    |
| Property, plant and equipment  | 174   |
| Intangible assets and other assets   | 103   |
| Goodwill   | 1,967 |
| Accounts payable, accrued expenses and other short-term liabilities                                    | -124  |
| Income tax payable and deferred taxes  | -36   |
| Short-term borrowings and other financial liabilities and long-term debt and capital lease obligations | -69   |
| Other liabilities  | -26   |
| Noncontrolling interests (subject and not subject to put provisions)                                   | -165  |
| Total acquisition cost   | 2,178 |
| Less, at fair value, non-cash contributions  |       |
| Investment at acquisition date   | -202  |
| Long-term Notes Receivable   | -283  |
| Obligations assumed in connection with acquisition   | -12   |
| Total non-cash items   | -497  |
| Net Cash paid  | 1,681 |

It is currently estimated that amortizable intangible assets acquired in this acquisition will have weighted-average useful lives of 6-8 years.

Goodwill in the amount of US\$1,967 million was acquired as part of the Liberty Acquisition. Goodwill is an asset representing the future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized. Goodwill arises principally due to the fair value placed on acquiring an established stream of future cash flows versus building a similar franchise. Of the goodwill recognized in this acquisition, approximately US\$436 million is expected to be deductible for tax purposes and amortized over a 15 year period.

The noncontrolling interests acquired as part of the acquisition are stated at estimated fair value, subject to finalization of the acquisition accounting, based upon utilized implied multiples used in conjunction with the Liberty Acquisition, as well as Fresenius Medical Care's overall experience and contractual multiples typical for such arrangements.

The results of LD Holdings have been included in the consolidated statement of income since February 29, 2012. Sales and operating income of LD Holdings amount to US\$296 million (€228 million) and US\$73 million (€56 million) before taxes, respectively. This amount for operating income does not include synergies and the operating income of subsidiaries that supply products to the acquired entities nor does it exclude the effect of divested FMC-AG & Co. KGaA clinics.

The fair valuation of Fresenius Medical Care's investment at the time of the Liberty Acquisition resulted in a non-taxable gain of approximately US\$140 million and is presented in the separate line item investment gain in the consolidated statement of income. The retirement of the loan receivable resulted in a benefit of US\$9 million which was recognized in net interest.

### **Divestitures**

In connection with the United States Federal Trade Commission consent order relating to the Liberty Acquisition, Fresenius Medical Care agreed to divest a total of 62 renal dialysis centers. In the first half of 2012, 24 of the 61 clinics sold were FMC-AG & Co. KGaA clinics. The sale of these clinics resulted in a US\$33.5 million gain, partially offset by the cost of the acquisition, US\$24.2 million of which was recognized in the second quarter of 2012.

In the first half of 2012, the income tax expense related to the sale of these clinics of approximately US\$21.9 million has been recorded in the line item income taxes in the consolidated statement of income, resulting in a net gain of approximately US\$11.6 million.

### Pro forma financial information

The following financial information, on a pro forma basis, reflects the consolidated results of operations as if the Liberty Acquisition and the divestitures described before had been consummated on January 1, 2011. The pro forma information includes adjustments primarily for elimination of the investment gain and the gain from the retirement of debt. The pro forma financial information is not necessarily indicative of the results of operations as it would have been had the transactions been consummated on January 1, 2011.

| € in millions  | pro forma | pro forma |
|--|-----------|-----------|
| Sales  | 9,317     | 8,146     |
| Net income attributable to shareholders of Fresenius SE & Co. KGaA | 411       | 257       |
| Basic earnings per ordinary share in €                             | 2.45      | 1.58      |
| Fully diluted earnings per ordinary share in €                     | 2.42      | 1.56      |

### **FRESENIUS HELIOS**

In the first half of 2012, Fresenius Helios spent €562 million on acquisitions, mainly for the acquisition of 94.7% of the share capital in the Damp Holding AG (Damp), Germany, completed in March 2012. The transaction could be closed after approval by local and antitrust authorities.

The Fresenius Group has consolidated Damp as of March 31, 2012.

The following table summarizes the estimated fair values of assets acquired and liabilities assumed at the date of the acquisition. This preliminary allocation of the purchase price is based upon the best information available to management at present. Due to the relatively short interval between the closing date of the acquisition and the date of the consolidated statement of financial position, this information may be incomplete. Any adjustments to the preliminary allocation, net of related income tax effects, will be recorded with a corresponding adjustment to goodwill.

The preliminary purchase price allocation is as follows:

| _ |    |     |       |  |
|---|----|-----|-------|--|
| # | ın | mıl | lions |  |
|   |    |     |       |  |

| Working capital and other assets | 81   |
|----------------------------------|------|
| Assets                           | 278  |
| Other liabilities                | -159 |
| Goodwill                         | 362  |
| Total                            | 562  |

The acquisition increased the total assets of the Fresenius Group by €0.7 billion. The capitalized goodwill in an amount of €0.4 billion is not deductible for tax purposes.

### **FRESENIUS VAMED**

In the first half of 2012, Fresenius Vamed spent €21 million on acquisitions, mainly for the acquisition of H.C. Hospital Consulting S.p.A., Italy.

### CORPORATE/OTHER

In May 2012, Fresenius SE & Co. KGaA invested most of the proceeds of the capital increase temporarily in the amount of €952 million in German Federal Treasury Notes.

In November and December 2011, Fresenius SE & Co. KGaA purchased 1,399,996 ordinary shares of Fresenius Medical Care AG & Co. KGaA (FMC-AG & Co. KGaA). In January and February 2012, Fresenius SE & Co. KGaA purchased further 2,100,004 ordinary shares of FMC-AG & Co. KGaA. Therefore, the voting rights in FMC-AG & Co. KGaA increased to 31.4% at June 30, 2012. A total of 3.5 million shares were acquired with a total transaction volume of approximately €184 million.

### Offer to the shareholders of RHÖN-KLINIKUM AG

On April 26, 2012, Fresenius announced its intention to make a voluntary public takeover offer to RHÖN-KLINIKUM AG shareholders of €22.50 per share in cash. The total purchase price for all outstanding shares in the company was approximately €3.1 billion. The offer was contingent upon a minimum acceptance threshold of 90% and one share of RHÖN-KLINIKUM AG's share capital at the end of the offer period, amongst others, and on antitrust approval.

At the end of the offer period, 84.3% of RHÖN-KLINIKUM AG shares had been tendered. The minimum acceptance threshold of more than 90% was not met. Consequently, the tender offer was not consummated.

Relating to the offer to the shareholders of RHÖN-KLINIKUM AG, until June 30, 2012, Fresenius acquired 5 million shares of RHÖN-KLINIKUM AG. This is equivalent to 3.6% of the subscribed capital of RHÖN-KLINIKUM AG.

# NOTES ON THE CONSOLIDATED STATEMENT OF INCOME

Net income attributable to shareholders of Fresenius SE & Co. KGaA for the first half of 2012 in the amount of €442 million includes a special item relating to the acquisition of Liberty Dialysis Holdings, Inc. by Fresenius Medical Care. This special item in an amount of €34 million (before noncontrolling interest: €108 million) is described in note 4, Investment gain.

Furthermore, net income attributable to shareholders of Fresenius SE & Co. KGaA for the first half of 2012 includes special items in the amount of -€26 million relating to the offer to the shareholders of RHÖN-KLINIKUM AG. These are shown in the following table:

| € in millions        | EBIT | EBT | Net<br>income |
|----------------------|------|-----|---------------|
| Financing costs      | 0    | -29 | -21           |
| Other costs          | -7   | -7  | -5            |
| Total one-time costs | -7   | -36 | -26           |

Net income attributable to shareholders of Fresenius SE & Co. KGaA before special items was €434 million.

### 3. SALES

Sales by activity were as follows:

| € in millions                             | H1/2012 | H1/2011 |
|---|---------|---------|
| Sales of services                         | 5,739   | 4,739   |
| less patient service bad debt provision   | -106    | -77     |
| Sales of products and related goods       | 3,404   | 3,062   |
| Sales from long-term production contracts | 186     | 203     |
| Other sales                               | 13      | -       |
| Sales                                     | 9,236   | 7,927   |

### 4. INVESTMENT GAIN

Fresenius Medical Care's acquisition of the remaining 51% stake in Renal Advantage Partners, LLC, in addition to its 49% equity investment held previously, represents a business combination achieved in stages in which the previous equity investment was measured at its fair value at the date of the acquisition of Liberty Dialysis Holdings, Inc. The resultant non-taxable income of US\$140 million (€108 million) is presented in the separate line item investment gain in the consolidated statement of income.

### 5. OTHER FINANCIAL RESULT

In the first half of 2012, the item other financial result in the amount of -€29 million comprises the financing costs, mainly the costs for the financing commitment, related to the offer to the shareholders of RHÖN-KLINIKUM AG.

Until 2011, the item other financial result included the following special expenses and income with regard to the acquisition of APP Pharmaceuticals, Inc. (APP) and its financing:

The Contingent Value Rights (CVR) awarded to the APP shareholders were traded on the NASDAQ Stock Exchange in the United States. Following a request to the U.S. Securities and Exchange Commission, in the first guarter of 2011, the CVR were deregistered and delisted from the NASDAQ due to the expiration of the underlying agreement and became valueless. As a result, an income of €5 million was recognized in the first half of 2011.

The issued Mandatory Exchangeable Bonds matured on August 14, 2011. Due to their contractual definition, they included derivative financial instruments that were measured at fair value. This measurement resulted in an expense (before tax) of €156 million in the first half of 2011.

### 6. TAXES

During the first half of 2012, there were no material changes relating to tax audits, accruals for income taxes, unrecognized tax benefits as well as recognized and accrued payments for interest and penalties. Explanations regarding the tax audits and further information can be found in the consolidated financial statements in the 2011 Annual Report.

### 7. EARNINGS PER SHARE

The following table shows the earnings per share including and excluding the dilutive effect from stock options issued:

|  | H1/2012     | H1/2011     |
|--|-------------|-------------|
| Numerators, € in millions  |             |             |
| Net income attributable to share-<br>holders of Fresenius SE & Co. KGaA  | 442         | 257         |
| less effect from dilution due to<br>Fresenius Medical Care shares        | 1           | 1           |
| Income available to all classes of shares                                | 441         | 256         |
| Denominators in number of shares   |             |             |
| Weighted-average number of ordinary shares outstanding                   | 167,986,059 | 162,548,436 |
| Potentially dilutive ordinary shares                                     | 1,696,063   | 1,587,687   |
| Weighted-average number of ordinary shares outstanding assuming dilution | 169,682,122 | 164,136,123 |
| Basic earnings per ordinary share in €                                   | 2.63        | 1.58        |
| Fully diluted earnings<br>per ordinary share in €                        | 2.60        | 1.56        |

# NOTES ON THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

### 8. CASH AND CASH EQUIVALENTS

As of June 30, 2012 and December 31, 2011, cash and cash equivalents were as follows:

| € in millions   | June 30, 2012 | Dec. 31, 2011 |
|---|---------------|---------------|
| Cash  | 982           | 627           |
| Time deposits and securities (with a maturity of up to 90 days) | 33            | 8             |
| Total cash and cash equivalents                                 | 1,015         | 635           |

As of June 30, 2012 and December 31, 2011, earmarked funds of €79 million and €40 million, respectively, were included in cash and cash equivalents.

### 9. TRADE ACCOUNTS RECEIVABLE

As of June 30, 2012 and December 31, 2011, trade accounts receivable were as follows:

| € in millions                        | June 30, 2012 | Dec. 31, 2011 |
|--------------------------------------|---------------|---------------|
| Trade accounts receivable            | 3,981         | 3,617         |
| less allowance for doubtful accounts | 404           | 383           |
| Trade accounts receivable, net       | 3,577         | 3,234         |

### **10. INVENTORIES**

As of June 30, 2012 and December 31, 2011, inventories consisted of the following:

| € in millions                          | June 30, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|
| Raw materials and purchased components | 432           | 385           |
| Work in process                        | 340           | 326           |
| Finished goods                         | 1,162         | 1,076         |
| less reserves                          | 79            | 70            |
| Inventories, net                       | 1,855         | 1,717         |

### 11. OTHER CURRENT AND NON-CURRENT **ASSETS**

The German Federal Treasury Notes, in which most of the proceeds of the capital increase were temporarily invested, are shown in the amount of €952 million within other current assets as of June 30, 2012.

Investments and long-term loans comprised investments of €481 million at June 30, 2012 (December 31, 2011: €537 million), mainly regarding the joint venture between Fresenius Medical Care and Galenica Ltd., that were accounted for under the equity method. In the first half of 2012, income of €7 million (H1 2011: €12 million) resulting from this valuation was included in selling, general and administrative expenses in the consolidated statement of income. Furthermore, investments and long-term loans included €181 million as of December 31, 2011 that Fresenius Medical Care loaned to Renal Advantage Partners, LLC.

### 12. GOODWILL AND OTHER INTANGIBLE ASSETS

As of June 30, 2012 and December 31, 2011, intangible assets, split into amortizable and non-amortizable intangible assets, consisted of the following:

### AMORTIZABLE INTANGIBLE ASSETS

| € in millions                            |                  | June 30, 2012            |                 |                  | Dec. 31, 2011            |                    |  |
|--|------------------|--------------------------|-----------------|------------------|--------------------------|--------------------|--|
|  | Acquisition cost | Accumulated amortization | Carrying amount | Acquisition cost | Accumulated amortization | Carrying<br>amount |  |
| Patents, product and distribution rights | 611              | 206                      | 405             | 582              | 182                      | 400                |  |
| Technology                               | 88               | 29                       | 59              | 86               | 25                       | 61                 |  |
| Non-compete agreements                   | 251              | 159                      | 92              | 201              | 144                      | 57                 |  |
| Other                                    | 639              | 342                      | 297             | 596              | 317                      | 279                |  |
| Total                                    | 1,589            | 736                      | 853             | 1,465            | 668                      | 797                |  |

### NON-AMORTIZABLE INTANGIBLE ASSETS

|                      | June 30, 2012    |                          |                 | Dec. 31, 2011    |                          |                    |
|----------------------|------------------|--------------------------|-----------------|------------------|--------------------------|--------------------|
| € in millions        | Acquisition cost | Accumulated amortization | Carrying amount | Acquisition cost | Accumulated amortization | Carrying<br>amount |
| Tradenames           | 182              | 0                        | 182             | 178              | 0                        | 178                |
| Management contracts | 7                | 0                        | 7               | 6                | 0                        | 6                  |
| Goodwill             | 14,892           | 0                        | 14,892          | 12,669           | 0                        | 12,669             |
| Total                | 15,081           | 0                        | 15,081          | 12,853           | 0                        | 12,853             |

Estimated regular amortization expenses of intangible assets for the next five years are shown in the following table:

| € in millions                   | Q3-4/2012 | 2013 | 2014 | 2015 | 2016 | Q1-2/2017 |
|---------------------------------|-----------|------|------|------|------|-----------|
| Estimated amortization expenses | 63        | 104  | 97   | 88   | 83   | 40        |

The carrying amount of goodwill has developed as follows:

| € in millions                           | Fresenius<br>Medical Care | Fresenius<br>Kabi | Fresenius<br>Helios | Fresenius<br>Vamed | Corporate/<br>Other | Fresenius<br>Group |
|---|---------------------------|-------------------|---------------------|--------------------|---------------------|--------------------|
| Carrying amount as of January 1, 2011   | 6,092                     | 3,691             | 1,627               | 48                 | 6                   | 11,464             |
| Additions                               | 822                       | 14                | 95                  | 0                  | 0                   | 931                |
| Foreign currency translation            | 186                       | 88                | 0                   | 0                  | 0                   | 274                |
| Carrying amount as of December 31, 2011 | 7,100                     | 3,793             | 1,722               | 48                 | 6                   | 12,669             |
| Additions                               | 1,545                     | 3                 | 365                 | 9                  | 0                   | 1,922              |
| Foreign currency translation            | 223                       | 78                | 0                   | 0                  | 0                   | 301                |
| Carrying amount as of June 30, 2012     | 8,868                     | 3,874             | 2,087               | 57                 | 6                   | 14,892             |

As of June 30, 2012 and December 31, 2011, the carrying amounts of the other non-amortizable intangible assets were €173 million and €168 million, respectively, for Fresenius Medical Care as well as €16 million, respectively, for Fresenius Kabi.

### 13. DEBT AND CAPITAL LEASE OBLIGATIONS

### SHORT-TERM DEBT

The Fresenius Group had short-term debt of €222 million and €171 million at June 30, 2012 and December 31, 2011, respectively. As of June 30, 2012, this debt consisted of borrowings by certain subsidiaries of the Fresenius Group under lines of credit with commercial banks.

#### LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS

As of June 30, 2012 and December 31, 2011, long-term debt and capital lease obligations consisted of the following:

| € in millions  | June 30, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|
| Fresenius Medical Care 2006 Senior Credit Agreement                | 2,119         | 2,161         |
| 2008 Senior Credit Agreement                                       | 1,234         | 1,326         |
| Euro Notes   | 994           | 800           |
| European Investment Bank Agreements                                | 527           | 527           |
| Accounts receivable facility of Fresenius Medical Care             | 359           | 413           |
| Capital lease obligations  | 85            | 53            |
| Other  | 506           | 349           |
| Subtotal   | 5,824         | 5,629         |
| less current portion   | 2,995         | 1,852         |
| Long-term debt and capital lease obligations, less current portion | 2,829         | 3,777         |

# Fresenius Medical Care 2006 Senior Credit **Agreement**

Fresenius Medical Care AG & Co. KGaA (FMC-AG & Co. KGaA) and several of its subsidiaries entered into a US\$4.6 billion syndicated credit facility (Fresenius Medical Care 2006 Senior Credit Agreement) with several banks and institutional investors (the Lenders) on March 31, 2006, which replaced a prior credit agreement.

Since entering into the 2006 Senior Credit Agreement, Fresenius Medical Care arranged several amendments with the Lenders and effected voluntary prepayments of the Term Loans, which led to a change in the total amount available under this facility.

The following tables show the available and outstanding amounts under the Fresenius Medical Care 2006 Senior Credit Agreement at June 30, 2012 and December 31, 2011:

June 30, 2012

|                  | Maximum amount available |               | Balance outstanding |               |
|------------------|--------------------------|---------------|---------------------|---------------|
|                  | US\$ in millions         | € in millions | US\$ in millions    | € in millions |
| Revolving Credit | 1,200                    | 954           | 375                 | 298           |
| Term Loan A      | 1,155                    | 917           | 1,155               | 917           |
| Term Loan B      | 1,138                    | 904           | 1,138               | 904           |
| Total            | 3,493                    | 2,775         | 2,668               | 2,119         |

Dec. 31, 2011

|                  | Maximum amount available |               | Balance outstanding |               |
|------------------|--------------------------|---------------|---------------------|---------------|
|                  | US\$ in millions         | € in millions | US\$ in millions    | € in millions |
| Revolving Credit | 1,200                    | 927           | 59                  | 46            |
| Term Loan A      | 1,215                    | 939           | 1,215               | 939           |
| Term Loan B      | 1,522                    | 1,176         | 1,522               | 1,176         |
| Total            | 3,937                    | 3,042         | 2,796               | 2,161         |

In addition, at June 30, 2012 and December 31, 2011, Fresenius Medical Care had letters of credit outstanding in the amount of US\$161 million and US\$181 million, respectively, which were not included above as part of the balance outstanding at those dates but which reduce available borrowings under the Revolving Credit Facility.

As of June 30, 2012, FMC-AG & Co. KGaA and its subsidiaries were in compliance with all covenants under the Fresenius Medical Care 2006 Senior Credit Agreement.

## **2008 Senior Credit Agreement**

On August 20, 2008, in connection with the acquisition of APP Pharmaceuticals, Inc., the Fresenius Group entered into a syndicated credit agreement (2008 Senior Credit Agreement) in an original amount of US\$2.45 billion.

Since entering into the 2008 Senior Credit Agreement, amendments and voluntary prepayments have been made which have resulted in a change of the total amount available under this facility.

The following tables show the available and outstanding amounts under the 2008 Senior Credit Agreement at June 30, 2012 and December 31, 2011:

|      |    | ~~ | 004   | - |
|------|----|----|-------|---|
| 1111 | ne | 30 | . 201 |   |
|      |    |    |       |   |

|                             | Maximum amount a | Maximum amount available |                 | Balance outstanding |  |
|-----------------------------|------------------|--------------------------|-----------------|---------------------|--|
|                             |                  | € in millions            |                 | € in millions       |  |
| Revolving Credit Facilities | US\$550 million  | 437                      | US\$0 million   | 0                   |  |
| Term Loan A                 | US\$387 million  | 308                      | US\$387 million | 308                 |  |
| Term Loan D (in US\$)       | US\$965 million  | 767                      | US\$965 million | 767                 |  |
| Term Loan D (in €)          | €159 million     | 159                      | €159 million    | 159                 |  |
| Total                       |                  | 1,671                    |                 | 1,234               |  |

December 31, 2011

|                             | Maximum amount  | Maximum amount available |                 | anding        |
|-----------------------------|-----------------|--------------------------|-----------------|---------------|
|                             |                 | € in millions            |                 | € in millions |
| Revolving Credit Facilities | US\$550 million | 425                      | US\$0 million   | 0             |
| Term Loan A                 | US\$537 million | 415                      | US\$537 million | 415           |
| Term Loan D (in US\$)       | US\$971 million | 751                      | US\$971 million | 751           |
| Term Loan D (in €)          | €160 million    | 160                      | €160 million    | 160           |
| Total                       |                 | 1,751                    |                 | 1,326         |

As of June 30, 2012, the Fresenius Group was in compliance with all covenants under the 2008 Senior Credit Agreement.

## **Euro Notes**

As of June 30, 2012 and December 31, 2011, Euro Notes (Schuldscheindarlehen) of the Fresenius Group consisted of the following:

Book value/nominal value € in millions

|  | Maturity      | Interest rate | June 30, 2012 | Dec. 31, 2011 |
|--|---------------|---------------|---------------|---------------|
| Fresenius Finance B.V. 2008/2012               | April 2, 2012 | 5.59%         | 0             | 62            |
| Fresenius Finance B.V. 2008/2012               | April 2, 2012 | variable      | 0             | 138           |
| Fresenius Finance B.V. 2007/2012               | July 2, 2012  | 5.51%         | 26            | 26            |
| Fresenius Finance B.V. 2007/2012               | July 2, 2012  | variable      | 74            | 74            |
| Fresenius Finance B.V. 2008/2014               | April 2, 2014 | 5.98%         | 112           | 112           |
| Fresenius Finance B.V. 2008/2014               | April 2, 2014 | variable      | 88            | 88            |
| Fresenius Finance B.V. 2007/2014               | July 2, 2014  | 5.75%         | 38            | 38            |
| Fresenius Finance B.V. 2007/2014               | July 2, 2014  | variable      | 62            | 62            |
| Fresenius SE & Co. KGaA 2012/2016              | April 4, 2016 | 3.36%         | 156           | 0             |
| Fresenius SE & Co. KGaA 2012/2016              | April 4, 2016 | variable      | 129           | 0             |
| Fresenius SE & Co. KGaA 2012/2018              | April 4, 2018 | 4.09%         | 72            | 0             |
| Fresenius SE & Co. KGaA 2012/2018              | April 4, 2018 | variable      | 43            | 0             |
| Fresenius Medical Care AG & Co. KGaA 2009/2012 | Oct. 27, 2012 | 7.41%         | 36            | 36            |
| Fresenius Medical Care AG & Co. KGaA 2009/2012 | Oct. 27, 2012 | variable      | 119           | 119           |
| Fresenius Medical Care AG & Co. KGaA 2009/2014 | Oct. 27, 2014 | 8.38%         | 12            | 15            |
| Fresenius Medical Care AG & Co. KGaA 2009/2014 | Oct. 27, 2014 | variable      | 27            | 30            |
| Euro Notes                                     |               |               | 994           | 800           |

On April 2, 2012, Fresenius SE & Co. KGaA issued Euro Notes in an amount of €400 million. Proceeds were used to refinance the tranches of the Euro Notes of Fresenius Finance B.V. which were due in April 2012 and for general corporate purposes. The new Euro Notes are guaranteed by Fresenius Kabi AG and Fresenius ProServe GmbH.

The Euro Notes issued by Fresenius Finance B.V. in the amount of €100 million, which were due on July 2, 2012 are shown as current portion of long-term debt and capital lease obligations in the consolidated statement of financial position. The Euro Notes issued by FMC-AG & Co. KGaA of €155 million, which are due on October 27, 2012, are also shown as current portion of long-term debt and capital lease obligations in the consolidated statement of financial position.

As of June 30, 2012, the Fresenius Group was in compliance with all of its covenants under the Euro Notes.

## **European Investment Bank Agreements**

The following table shows the amounts outstanding under the European Investment Bank (EIB) facilities as of June 30, 2012 and December 31, 2011:

|                                      |           | Maximum amount availab<br>€ in millions |                  | Book<br>€ in m |               |
|--------------------------------------|-----------|---|------------------|----------------|---------------|
|                                      | Maturity  | June 30, 2012                           | Dec. 31, 2011    | June 30, 2012  | Dec. 31, 2011 |
| Fresenius SE & Co. KGaA              | 2013      | 196                                     | 196              | 196            | 196           |
| Fresenius Medical Care AG & Co. KGaA | 2013/2014 | <b>271</b> <sup>1</sup>                 | 271 <sup>1</sup> | 271¹           | 267¹          |
| HELIOS Kliniken GmbH                 | 2019      | 60                                      | 64               | 60             | 64            |
| Loans from EIB                       |           | 527                                     | 531              | 527            | 527           |

<sup>&</sup>lt;sup>1</sup> Difference due to foreign currency translation

The majority of the loans are denominated in euros. The U.S. dollar denominated borrowings of FMC-AG & Co. KGaA amounted to US\$165 million (€131 million) on June 30, 2012.

The loans issued by Fresenius SE & Co. KGaA and FMC-AG & Co. KGaA, which are due in June 2013 are shown as current portion of long-term debt and capital lease obligations in the consolidated statement of financial position.

As of June 30, 2012, the Fresenius Group was in compliance with the respective covenants.

#### **CREDIT LINES**

In addition to the financial liabilities described before, the Fresenius Group maintains additional credit facilities which have not been utilized, or have only been utilized in part, as of the reporting date. At June 30, 2012, the additional financial cushion resulting from unutilized credit facilities was approximately €1.8 billion.

#### 14. SENIOR NOTES

As of June 30, 2012 and December 31, 2011, Senior Notes of the Fresenius Group consisted of the following:

Book value € in millions

|                 | Notional amount Maturity   | _   | C III IIIIIII0113  |   |
|-----------------|--|---|--|---|
| Notional amount |  | Interest rate   | June 30, 2012  | Dec. 31, 2011   |
| €500 million    | Jan. 31, 2013  | 5.00%   | 500  | 500   |
| €650 million    | Jan. 31, 2016  | 5.50%   | 644  | 637   |
| €500 million    | Apr. 15, 2019  | 4.25%   | 500  | 0   |
| €275 million    | July 15, 2015  | 8.75%   | 266  | 264   |
| US\$500 million | July 15, 2015  | 9.00%   | 384  | 372   |
| €250 million    | July 15, 2016  | 5.50%   | 248  | 248   |
| €300 million    | Feb. 15, 2021  | 5.25%   | 294  | 294   |
| €100 million    | Oct. 15, 2016  | variable  | 100  | 100   |
| €400 million    | Sept. 15, 2018   | 6.50%   | 395  | 395   |
| €250 million    | July 31, 2019  | 5.25%   | 243  | 0   |
| US\$500 million | July 15, 2017  | 6.875%  | 394  | 383   |
| US\$650 million | Feb. 15, 2021  | 5.75%   | 512  | 498   |
| US\$400 million | Sept. 15, 2018   | 6.50%   | 314  | 305   |
| US\$800 million | July 31, 2019  | 5.625%  | 635  | 0   |
| US\$700 million | Jan. 31, 2022  | 5.875%  | 556  | 0   |
|                 |  |   | 5,985  | 3,996   |
|                 | €500 million  €650 million  €500 million  €275 million  US\$500 million  €250 million  €300 million  €400 million  €250 million  US\$500 million  US\$500 million  US\$500 million  US\$600 million  US\$600 million | €500 million Jan. 31, 2013  €650 million Jan. 31, 2016  €500 million Apr. 15, 2019  €275 million July 15, 2015  U\$\$500 million July 15, 2016  €300 million Feb. 15, 2021  €100 million Oct. 15, 2016  €400 million Sept. 15, 2018  €250 million July 31, 2019  U\$\$500 million July 15, 2017  U\$\$\$500 million Sept. 15, 2017  U\$\$\$\$500 million July 15, 2017  U\$ | €500 million Jan. 31, 2013 5.00%  €650 million Jan. 31, 2016 5.50%  €500 million Apr. 15, 2019 4.25%  €275 million July 15, 2015 8.75%  U\$\$500 million July 15, 2015 9.00%  €250 million July 15, 2016 5.50%  €300 million Feb. 15, 2021 5.25%  €100 million Oct. 15, 2016 variable  €400 million Sept. 15, 2018 6.50%  €250 million July 31, 2019 5.25%  U\$\$500 million July 15, 2017 6.875%  U\$\$\$400 million Feb. 15, 2021 5.75%  U\$\$\$400 million Sept. 15, 2018 6.50%  U\$\$\$400 million Feb. 15, 2021 5.75%  U\$\$\$400 million Sept. 15, 2018 6.50%  U\$\$\$400 million Sept. 15, 2018 6.50% | Notional amount         Maturity         Interest rate         June 30, 2012           €500 million         Jan. 31, 2013         5.00%         500           €650 million         Jan. 31, 2016         5.50%         644           €500 million         Apr. 15, 2019         4.25%         500           €275 million         July 15, 2015         8.75%         266           US\$500 million         July 15, 2015         9.00%         384           €250 million         July 15, 2016         5.50%         248           €300 million         Feb. 15, 2021         5.25%         294           €100 million         Oct. 15, 2016         variable         100           €400 million         Sept. 15, 2018         6.50%         395           €250 million         July 31, 2019         5.25%         243           US\$500 million         July 15, 2017         6.875%         394           US\$650 million         Feb. 15, 2021         5.75%         512           US\$400 million         Sept. 15, 2018         6.50%         314           US\$800 million         July 31, 2019         5.625%         635           US\$700 million         July 31, 2019         5.625%         556 |

On March 28, 2012, Fresenius Finance B.V. issued unsecured Senior Notes of €500 million at par which are due in 2019. Net proceeds were used for acquisitions, including the acquisition of the Damp Group, to refinance short-term debts and for general corporate purposes.

On January 26, 2012, Fresenius Medical Care US Finance II, Inc. issued unsecured Senior Notes of US\$800 million, due in 2019, and of US\$700 million, due in 2022, respectively. In addition, FMC Finance VIII S.A. issued unsecured Senior Notes of €250 million which are due in 2019. Net proceeds were used for acquisitions, to refinance indebtedness and for general corporate purposes.

The Senior Notes of Fresenius Finance B.V. are guaranteed by Fresenius SE & Co. KGaA, Fresenius Kabi AG and Fresenius ProServe GmbH. The Senior Notes of Fresenius Medical Care US Finance II, Inc. and FMC Finance VIII S.A. (whollyowned subsidiaries of FMC-AG & Co. KGaA) are guaranteed on a senior basis jointly and severally by FMC-AG & Co. KGaA, Fresenius Medical Care Holdings, Inc. and Fresenius Medical Care Deutschland GmbH.

The Senior Notes issued by Fresenius Finance B.V. which are due on January 31, 2013 are shown as current portion of Senior Notes in the consolidated statement of financial position.

As of June 30, 2012, the Fresenius Group was in compliance with all of its covenants.

#### 15. PENSIONS AND SIMILAR OBLIGATIONS

#### **DEFINED BENEFIT PENSION PLANS**

At June 30, 2012, the pension liability of the Fresenius Group was €513 million. The current portion of the pension liability of €13 million is recognized in the consolidated statement of financial position within short-term accrued expenses and other short-term liabilities. The non-current portion of €500 million is recorded as pension liability.

Contributions to Fresenius Group's pension fund were €3 million in the first half of 2012. The Fresenius Group expects approximately €14 million contributions to the pension fund during 2012.

Defined benefit pension plans' net periodic benefit costs of €28 million (H1 2011: €21 million) were comprised of the following components:

| € in millions                                    | H1/2012 | H1/2011 |
|--|---------|---------|
| Service cost                                     | 10      | 9       |
| Interest cost                                    | 19      | 17      |
| Expected return on plan assets                   | -8      | -8      |
| Amortization of unrealized actuarial losses, net | 7       | 3       |
| Amortization of prior service costs              | -       | -       |
| Amortization of transition obligations           | -       | -       |
| Settlement loss                                  | 0       |         |
| Net periodic benefit cost                        | 28      | 21      |

## 16. NONCONTROLLING INTEREST

# NONCONTROLLING INTEREST SUBJECT TO PUT PROVISIONS

As of June 30, 2012 and December 31, 2011 the Fresenius Group's potential obligations under noncontrolling interest subject to put options were €430 million and €317 million, respectively, of which, at June 30, 2012, €119 million were exercisable.

# NONCONTROLLING INTEREST NOT SUBJECT TO PUT PROVISIONS

As of June 30, 2012 and December 31, 2011, noncontrolling interest not subject to put provisions in the Fresenius Group was as follows:

| € in millions   | June 30,<br>2012 | Dec. 31,<br>2011 |
|---|------------------|------------------|
| Noncontrolling interest<br>not subject to put provisions<br>in Fresenius Medical Care AG & Co. KGaA | 4,510            | 4,254            |
| Noncontrolling interest<br>not subject to put provisions<br>in VAMED AG                             | 28               | 28               |
| Noncontrolling interest<br>not subject to put provisions<br>in the business segments                |                  |                  |
| Fresenius Medical Care  | 195              | 123              |
| Fresenius Kabi  | 61               | 63               |
| Fresenius Helios  | 112              | 136              |
| Fresenius Vamed   | 3                | 2                |
| Total noncontrolling interest not subject to put provisions   | 4,909            | 4,606            |

From November 2011 to February 2012, Fresenius SE & Co. KGaA purchased 3,500,000 ordinary shares of Fresenius Medical Care AG & Co. KGaA (FMC-AG & Co. KGaA). Therewith, Fresenius SE & Co. KGaA's shareholding in FMC-AG & Co. KGaA amounted to 31.4% of the ordinary share capital as of June 30, 2012.

Noncontrolling interest not subject to put provisions changed as follows:

| € in millions  | H1/2012 |
|--|---------|
| Noncontrolling interest not subject to put provisions at January 1, 2012 | 4,606   |
| Noncontrolling interest not subject to put provisions in profit          | 398     |
| Stock options  | 25      |
| Dividend payments  | -198    |
| Purchase of ordinary shares of FMC-AG & Co. KGaA                         | -43     |
| Currency effects, first-time consolidations and other changes            | 121     |
| Noncontrolling interest not subject to put provisions at June 30, 2012   | 4,909   |

# SUBSCRIBED CAPITAL

On May 15, 2012, Fresenius SE & Co. KGaA successfully completed a capital increase upon registration with the commercial register. In connection with the capital increase, 13.8 million new ordinary shares were issued at a price of €73.50. The transaction generated gross proceeds of €1,014.3 million and increased the subscribed capital by €13.8 million to €177,438,335 as of June 30, 2012. The new shares have full dividend entitlement for the fiscal year 2012.

During the first half of 2012, 400,999 stock options were exercised. Consequently, as of June 30, 2012, the subscribed capital of Fresenius SE & Co. KGaA consisted of 177,438,335 bearer ordinary shares. The shares are issued as non-par value shares. The proportionate amount of the subscribed capital is €1.00 per share.

## CONDITIONAL CAPITAL

Corresponding to the stock option plans, the Conditional Capital of Fresenius SE & Co. KGaA is divided into Conditional Capital I, Conditional Capital II and Conditional Capital III. These are used to satisfy the subscription rights in connection with previously issued stock options or convertible bonds,

as the case may be, for bearer ordinary shares under the stock option plans of 1998, 2003 and 2008 (see note 23, Stock options).

By resolution on May 11, 2012, the Annual General Meeting of Fresenius SE & Co. KGaA authorized the general partner, with the approval of the Supervisory Board, until May 10, 2017, to issue option bearer bonds and/or convertible bearer bonds, once or several times, for a total nominal amount of up to €2.5 billion. To fulfill the granted subscription rights, the subscribed capital of Fresenius SE & Co. KGaA was increased conditionally by up to €16,323,734 through issuing of up to 16,323,734 new bearer ordinary shares (Conditional Capital IV). The change of Fresenius SE & Co. KGaA's articles of association with regard to the Conditional Capital IV became effective upon registration with the commercial register on July 4, 2012. The conditional capital increase shall only be implemented to the extent that the holders of convertible bonds issued for cash or of warrants from option bonds issued for cash exercise their conversion or option rights and as long as no other forms of settlement are used (Conditional Capital IV). The new bearer ordinary shares shall participate in the profits from the start of the fiscal year in which they are issued.

The following table shows the development of the Conditional Capital:

| Conditional Capital I Fresenius AG Stock Option Plan 1998  Conditional Capital II Fresenius AG Stock Option Plan 2003 | 888,428<br>2.976.630 |
|---|----------------------|
| Conditional Capital II Erocapius AC Stock Option Plan 2002  | 2.976.630            |
| Conditional Capital II Fresenius Ad Stock Option Fian 2003  | =,                   |
| Conditional Capital III Fresenius SE Stock Option Plan 2008   | 6,024,524            |
| Total Conditional Capital as of January 1, 2012   | 9,889,582            |
| Fresenius AG Stock Option Plan 1998 – options exercised   | -30,458              |
| Fresenius AG Stock Option Plan 2003 – options exercised   | -228,159             |
| Fresenius SE Stock Option Plan 2008 – options exercised   | -142,382             |
| Total Conditional Capital as of June 30, 2012   | 9,488,583            |

#### **AUTHORIZED CAPITAL**

By resolution of the Annual General Meeting on May 13, 2011, the previous Authorized Capitals I to V were revoked and a new Authorized Capital I was created.

In accordance with the new provision in the articles of association of Fresenius SE & Co. KGaA, the general partner, Fresenius Management SE, is authorized, with the approval of the Supervisory Board, until May 12, 2016, to increase Fresenius SE & Co. KGaA's subscribed capital by a total amount of up to €40,320,000 through a single issue or multiple issues of new bearer ordinary shares against cash contributions and/or contributions in kind (Authorized Capital I). A subscription right must be granted to the shareholders in principle. In defined cases, the general partner is authorized, with the consent of the Supervisory Board, to decide on the exclusion of the shareholders' subscription right (e.g. to eliminate fractional amounts). For cash contributions, the authorization can only be exercised if the issue price is not significantly below the stock exchange price of the already listed shares at the time the issue price is fixed with final effect by the general partner. Furthermore, the proportionate amount of the shares issued with exclusion of subscription rights may not exceed 10% of the subscribed capital neither at the time of the resolution on the authorization nor at the time of the utilization of the authorization. In the case of a contribution in kind, the subscription right can be excluded only in order to acquire a company, parts of a company or a participation in a company. The authorizations granted concerning the exclusion of subscription rights can be used by the general partner

only to such extent that the proportional amount of the total number of shares issued with exclusion of the subscription rights does not exceed 20% of the subscribed capital, neither at the time of the resolution on the authorization nor at the time of the utilization of the authorization.

The changes to the Authorized Capital became effective upon registration of the amendments to the articles of association with the commercial register on July 11, 2011.

Due to the capital increase in connection with the offer to the shareholders of RHÖN-KLINIKUM AG, the Authorized Capital I decreased by €13.8 million to €26,520,000 at June 30, 2012.

#### **CAPITAL RESERVES**

In the second quarter of 2012, the capital reserves increased by €989 million in connection with Fresenius SE & Co. KGaA's capital increase. The accrued expenses less applicable tax benefit were charged in an amount of €11 million against the capital reserves.

#### **DIVIDENDS**

Under the German Stock Corporation Act (AktG), the amount of dividends available for distribution to shareholders is based upon the unconsolidated retained earnings of Fresenius SE & Co. KGaA as reported in its statement of financial position determined in accordance with the German Commercial Code (HGB).

In May 2012, a dividend of €0.95 per bearer ordinary share was approved by Fresenius SE & Co. KGaA's shareholders at the Annual General Meeting and paid. The total dividend payment was €155 million.

## OTHER NOTES

#### 18. LEGAL PROCEEDINGS

The Fresenius Group is routinely involved in numerous claims, lawsuits, regulatory and tax audits, investigations and other legal matters arising, for the most part, in the ordinary course of its business of providing healthcare services and products. Legal matters that the Fresenius Group currently deems to be material are described below. For the matters described below in which the Fresenius Group believes a loss is both reasonably possible and estimable, an estimate of the loss or range of loss exposure is provided. For the other matters described below, the Fresenius Group believes that the loss probability is remote and/or the loss or range of possible losses cannot be reasonably estimated at this time. The outcome of litigation and other legal matters is always difficult to predict accurately and outcomes that are not consistent with Fresenius Group's view of the merits can occur. The Fresenius Group believes that it has valid defenses to the legal matters pending against it and is defending itself vigorously. Nevertheless, it is possible that the resolution of one or more of the legal matters currently pending or threatened could have a material adverse effect on its business, results of operations and financial condition.

Further information regarding legal disputes, court proceedings and investigations can be found in detail in the consolidated financial statements in the 2011 Annual Report. In the following, only the changes during the first half ended June 30, 2012 compared to the information provided in the consolidated financial statements are described. These changes should be read in conjunction with the overall information in the consolidated financial statements in the 2011 Annual Report; defined terms or abbreviations having the same meaning as in the 2011 Annual Report.

#### W.R. GRACE & CO. LAWSUIT

In January and February 2011, the U.S. Bankruptcy Court entered orders confirming the plan of reorganization and the confirmation orders were affirmed by the U.S. District Court on January 31, 2012. Multiple parties have appealed to the Third Circuit Court of Appeals and the plan of reorganization will not be implemented until the appeals are finally resolved.

# **BAXTER PATENT DISPUTE** "TOUCHSCREEN INTERFACES" (1)

Upon the remand in 2011, the district court reduced the post verdict damages award to US\$10 million and US\$61 million of the escrowed funds was returned to FMCH. In the parallel reexamination of the last surviving patent, the U.S. Patent and Trademark Office and the Board of Patent Appeals and Interferences ruled that the remaining Baxter patent is invalid. On May 17, 2012, the Federal Circuit affirmed the U.S. Patent and Trademark Office's ruling and invalidated the final remaining Baxter patent. Baxter has requested a rehearing by the Federal Circuit.

# FRESENIUS MEDICAL CARE HOLDINGS - QUI TAM **COMPLAINT (WESTERN DISTRICT OF TEXAS)**

On July 30, 2012, the Court of Appeals affirmed the District Court's judgment in FMCH's favor.

## INTERNAL REVIEW

Fresenius Medical Care has received communications alleging certain conduct that may violate the U.S. Foreign Corrupt Practices Act (FCPA) and other anti-bribery laws. In response to the allegations, the Audit and Corporate Governance Committee of Fresenius Medical Care's Supervisory Board is conducting an internal review with the assistance of counsel retained for such purpose. Fresenius Medical Care has voluntarily advised the U.S. Securities and Exchange Commission and the U.S. Department of Justice that allegations have been made and of Fresenius Medical Care's internal review. Fresenius Medical Care is fully committed to FCPA compliance. It cannot predict the outcome of its review.

The Fresenius Group regularly analyzes current information about claims for probable losses and provides accruals for such matters, including estimated expenses for legal services, as appropriate.

#### 19. FINANCIAL INSTRUMENTS

#### **VALUATION OF FINANCIAL INSTRUMENTS**

The following table presents the carrying amounts and fair values as well as the fair value hierarchy levels of Fresenius Group's financial instruments as of June 30, 2012 and December 31, 2011, classified into classes:

|  |                               | June 30         | , 2012     | Dec. 31,           | 2011       |
|--|-------------------------------|-----------------|------------|--------------------|------------|
| € in millions  | Fair value<br>hierarchy level | Carrying amount | Fair value | Carrying<br>amount | Fair value |
| Cash and cash equivalents  | 1                             | 1,015           | 1,015      | 635                | 635        |
| Assets recognized at carrying amount                                       | 3                             | 3,599           | 3,599      | 3,428              | 3,427      |
| Assets recognized at fair value  | 1                             | 1,036           | 1,036      | 0                  | 0          |
| Liabilities recognized at carrying amount                                  | 2                             | 12,858          | 13,211     | 10,627             | 10,874     |
| Liabilities recognized at fair value                                       | 2                             | 44              | 44         | 18                 | 18         |
| Noncontrolling interest subject to put provisions recognized at fair value | 3                             | 430             | 430        | 317                | 317        |
| Derivatives for hedging purposes   | 2                             | -135            | -135       | -212               | -212       |

The significant methods and assumptions used to estimate the fair values of financial instruments as well as classification of fair value measurements according to the three-tier fair value hierarchy are as follows:

Cash and cash equivalents are stated at nominal value, which equals the fair value.

The nominal value of short-term financial instruments such as accounts receivable and payable and short-term debt represents its carrying amount, which is a reasonable estimate of the fair value due to the relatively short period to maturity for these instruments.

The fair values of major long-term financial instruments are calculated on the basis of market information. Financial instruments for which market quotes are available are measured with the market guotes at the reporting date. The fair values of the other long-term financial liabilities are calculated at the present value of respective future cash flows. To determine these present values, the prevailing interest rates and credit spreads for the Fresenius Group as of the date of the statement of financial position are used.

The fair value of Fresenius Medical Care's loan to Renal Advantage Partners, LLC was based on significant unobservable inputs of comparable instruments and thus the class assets recognized at carrying amount consisting of trade accounts receivable and this loan is classified as fair value hierarchy Level 3.

The class assets recognized at fair value comprises the German Federal Treasury Notes and the acquired shares of RHÖN-KLINIKUM AG. The fair values of these assets are calculated on the basis of market information. Therefore, this class is classified as Level 1.

The class liabilities recognized at carrying amount is classified as hierarchy Level 2.

The carrying amounts of derivatives embedded in the Mandatory Exchangeable Bonds (MEB) and the Contingent Value Rights (CVR) corresponded with their fair values. The MEB matured on August 14, 2011. The embedded derivatives were measured at fair value, which was estimated based on a Black-Scholes model which uses significant other observable inputs. Therefore, they were classified as Level 2.

The CVR were traded on the stock exchange in the United States and were therefore valued with the current stock exchange price until December 31, 2010. Consequently, they were classified as Level 1. In the first quarter of 2011, the CVR were deregistered and delisted from the NASDAQ due to the expiration of the underlying agreement and became valueless.

The class liabilities recognized at fair value mainly consisted of embedded derivatives and the CVR and was consequently classified in its entirety as the lower hierarchy Level 2.

The valuation of the class noncontrolling interest subject to put provisions recognized at fair value is determined using significant unobservable inputs. It is therefore classified as Level 3.

Derivatives, mainly consisting of interest rate swaps and foreign exchange forward contracts, are valued as follows: The fair value of interest rate swaps is calculated by discounting the future cash flows on the basis of the market interest rates applicable for the remaining term of the contract as of the date of the statement of financial position. To determine the fair value of foreign exchange forward contracts, the contracted forward rate is compared to the current forward rate for the remaining term of the contract as of the date of the statement of financial position. The result is then discounted on the basis

of the market interest rates prevailing at the date of the statement of financial position for the respective currency.

Fresenius Group's own credit risk is incorporated in the fair value estimation of derivatives that are liabilities. Counterparty credit-risk adjustments are factored into the valuation of derivatives that are assets.

For the fair value measurement of the class derivatives for hedging purposes, significant other observable inputs are used. Therefore, they are classified as Level 2 in accordance with the defined fair value hierarchy levels.

Currently, there is no indication that a decrease in the value of Fresenius Group's financing receivables is probable. Therefore, the allowances on credit losses of financing receivables are immaterial.

#### FAIR VALUES OF DERIVATIVE FINANCIAL INSTRUMENTS

|  | June 30, 2 | 2012        | Dec. 31, 2 | 2011        |
|--|------------|-------------|------------|-------------|
| € in millions  | Assets     | Liabilities | Assets     | Liabilities |
| Interest rate contracts (current)                          | 0          | 26          | 0          | 103         |
| Interest rate contracts (non-current)                      | 0          | 33          | 0          | 60          |
| Foreign exchange contracts (current)                       | 9          | 37          | 9          | 39          |
| Foreign exchange contracts (non-current)                   | -          |             | 1          | 5           |
| Derivatives designated as hedging instruments <sup>1</sup> | 9          | 96          | 10         | 207         |
| Interest rate contracts (non-current)                      | 0          | 29          | 0          | 3           |
| Foreign exchange contracts (current) <sup>1</sup>          | 8          | 56          | 43         | 58          |
| Foreign exchange contracts (non-current) <sup>1</sup>      | 1          | 1           | 1          | 1           |
| Derivatives not designated as hedging instruments          | 9          | 86          | 44         | 62          |

Derivatives designated as hedging instruments and foreign exchange contracts not designated as hedging instruments are classified as derivatives for hedging purpos

Derivative financial instruments are marked to market each reporting period, resulting in carrying amounts equal to fair values at the reporting date.

Derivatives not designated as hedging instruments, which are derivatives that do not qualify for hedge accounting, are also solely entered into to hedge economic business transactions and not for speculative purposes.

Derivatives for hedging purposes were recognized at gross value within other assets in an amount of €18 million and other liabilities in an amount of €153 million.

The current portion of interest rate contracts and foreign exchange contracts indicated as assets in the previous table is recognized within other current assets in the consolidated statement of financial position, while the current portion of those indicated as liabilities is included in short-term accrued expenses and other short-term liabilities. The non-current portions indicated as assets or liabilities are recognized in other non-current assets or in long-term accrued expenses and other long-term liabilities, respectively. The derivatives embedded in the MEB were recognized within other short-term liabilities until the maturity of the MEB.

#### H1/2012

| € in millions   | Gain or loss recognized in other comprehensive income (loss) (effective portion) | Gain or loss reclassified<br>from accumulated other<br>comprehensive income<br>(loss) (effective portion) | Gain or loss<br>recognized in the<br>consolidated statement<br>of income |
|---|--|---|--|
| Interest rate contracts                                     | -9   | -17   | -  |
| Foreign exchange contracts                                  | 12   | 6   | _  |
| Derivatives in cash flow hedging relationships <sup>1</sup> | 3  | -11   | _  |
| Foreign exchange contracts                                  |  |   | -8   |
| Derivatives in fair value hedging relationships             |  |   | -8   |
| Derivatives designated as hedging instruments               | 3  | -11   | -8   |

<sup>&</sup>lt;sup>1</sup> The amount of gain or loss recognized in the consolidated statement of income solely relates to the ineffective portion.

#### H1/2011

| € in millions   | Gain or loss recognized<br>in other comprehensive<br>income (loss)<br>(effective portion) | Gain or loss reclassified<br>from accumulated other<br>comprehensive income<br>(loss) (effective portion) | Gain or loss<br>recognized in the<br>consolidated statement<br>of income |
|---|---|---|--|
| Interest rate contracts                                     | 28  | -3  | -4   |
| Foreign exchange contracts                                  | 3   | _   | _  |
| Derivatives in cash flow hedging relationships <sup>1</sup> | 31  | -3  | -4   |
| Foreign exchange contracts                                  |   |   | 22   |
| Derivatives in fair value hedging relationships             |   |   | 22   |
| Derivatives designated as hedging instruments               | 31  | -3  | 18   |

<sup>&</sup>lt;sup>1</sup> The amount of gain or loss recognized in the consolidated statement of income solely relates to the ineffective portion

## EFFECT OF DERIVATIVES NOT DESIGNATED AS HEDGING INSTRUMENTS ON THE CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

#### Gain or loss recognized in the consolidated statement of income

| € in millions                                     | H1/2012 | H1/2011 |
|---|---------|---------|
| Interest rate contracts                           | -2      | 1       |
| Foreign exchange contracts                        | -11     | 51      |
| Derivatives embedded in the MEB                   | 0       | -152    |
| Derivatives not designated as hedging instruments | -13     | -100    |

Gains from derivatives in fair value hedging relationships and from foreign exchange contracts not designated as hedging instruments recognized in the consolidated statement of income are faced by losses from the underlying transactions in the corresponding amount.

The Fresenius Group expects to recognize a net amount of €11 million of the existing losses for foreign exchange contracts deferred in accumulated other comprehensive

income (loss) in the consolidated statement of income within the next 12 months. For interest rate contracts, the Fresenius Group expects to recognize €49 million of losses in the course of normal business during the next 12 months in interest expense.

Gains and losses from foreign exchange contracts and the corresponding underlying transactions are accounted for as cost of sales, selling, general and administrative expenses and

net interest. Gains and losses resulting from interest rate contracts are recognized as net interest in the consolidated statement of income. Until 2011, the position other financial result in the consolidated statement of income included gains and losses from the valuation of the derivatives embedded in the MEB, which was made until August 14, 2011 (see note 5, Other financial result).

#### MARKET RISK

#### General

The Fresenius Group is exposed to effects related to foreign exchange fluctuations in connection with its international business activities that are denominated in various currencies. In order to finance its business operations, the Fresenius Group issues senior notes and commercial papers and enters into mainly long-term credit agreements and euro notes (Schuldscheindarlehen) with banks. Due to these financing activities, the Fresenius Group is exposed to interest risk caused by changes in variable interest rates and the risk of changes in the fair value of statement of financial position items bearing fixed interest rates.

In order to manage the risk of interest rate and foreign exchange rate fluctuations, the Fresenius Group enters into certain hedging transactions with highly rated financial institutions as authorized by the Management Board. Derivative financial instruments are not entered into for trading purposes.

The Fresenius Group defines benchmarks for individual exposures in order to quantify interest and foreign exchange risks. The benchmarks are derived from achievable and sustainable market rates. Depending on the individual benchmarks, hedging strategies are determined and generally implemented by means of micro hedges.

## **Derivative financial instruments**

#### Foreign exchange risk management

Solely for the purpose of hedging existing and foreseeable foreign exchange transaction exposures, the Fresenius Group enters into foreign exchange forward contracts and, on a small scale, foreign exchange options. To ensure that no foreign exchange risks result from loans in foreign currencies, the Fresenius Group enters into foreign exchange swap contracts.

As of June 30, 2012, the notional amounts of foreign exchange contracts totaled €2,804 million. These foreign exchange contracts have been entered into to hedge risks from operational business and in connection with loans in foreign currency. The predominant part of the foreign exchange forward contracts to hedge risks from operational business

was recognized as cash flow hedge, while foreign exchange contracts in connection with loans in foreign currencies are partly recognized as fair value hedges. The fair values of cash flow hedges and fair value hedges were -€28 million and -€0.3 million, respectively.

As of June 30, 2012, the Fresenius Group was party to foreign exchange contracts with a maximum maturity of 41 months.

# Interest rate risk management

The Fresenius Group enters into interest rate swaps and, on a small scale, into interest rate options in order to protect against the risk of rising interest rates. These interest rate derivatives are mainly designated as cash flow hedges and have been entered into in order to convert payments based on variable interest rates into payments at a fixed interest rate and in anticipation of future debt issuances.

As of June 30, 2012, the interest rate swaps had a notional volume of US\$1,200 million (€953 million) and €804 million as well as fair values of -US\$42 million and -€55 million, respectively, which mostly expire between 2012 and 2016.

# 20. SUPPLEMENTARY INFORMATION ON CAPITAL MANAGEMENT

The Fresenius Group has a solid financial profile. As of June 30, 2012, the equity ratio was 39.7% and the debt ratio (debt/total assets) was 39.1%. As of June 30, 2012, the net debt/EBITDA ratio was 2.75.

The aims of the capital management and further information can be found in the consolidated financial statements in the 2011 Annual Report.

Fresenius is covered by the rating agencies Moody's, Standard & Poor's and Fitch.

The following table shows the company rating of Fresenius SE & Co. KGaA:

|                | Standard & Poor's | Moody's | Fitch |
|----------------|-------------------|---------|-------|
| Company rating | BB+               | Ba1     | BB+   |

Following the announcement of the offer to the shareholders of RHÖN-KLINIKUM AG, Standard & Poor's and Moody's had placed the company rating on review for possible downgrade. Fitch affirmed the company rating as well as the outlook (stable).

# 21. SUPPLEMENTARY INFORMATION ON THE CONSOLIDATED STATEMENT OF CASH FLOWS

The following table provides additional information with regard to the consolidated statement of cash flows:

| € in millions     | H1/2012 | H1/2011 |
|-------------------|---------|---------|
| Interest paid     | 257     | 218     |
| Income taxes paid | 250     | 277     |

Cash paid for acquisitions (without investments in licenses) consisted of the following:

| € in millions                                 | H1/2012 | H1/2011 |
|---|---------|---------|
| Assets acquired                               | 3,695   | 690     |
| Liabilities assumed                           | -354    | -27     |
| Noncontrolling interest                       | -145    | - 1     |
| Notes assumed in connection with acquisitions | -251    | - 1     |
| Cash paid                                     | 2,945   | 661     |
| Cash acquired                                 | -135    | - 9     |
| Cash paid for acquisitions, net               | 2,810   | 652     |

# 22. NOTES ON THE CONSOLIDATED SEGMENT **REPORTING**

## **GENERAL**

The consolidated segment reporting shown on pages 25 to 26 of this interim report is an integral part of the notes.

The Fresenius Group has identified the business segments Fresenius Medical Care, Fresenius Kabi, Fresenius Helios and Fresenius Vamed, which corresponds to the internal organizational and reporting structures (Management Approach) at June 30, 2012.

The business segments were identified in accordance with FASB ASC Topic 280, Segment Reporting, which defines the segment reporting requirements in the annual financial statements and interim reports with regard to the operating business, product and service businesses and regions. The business segments of the Fresenius Group are as follows:

Fresenius Medical Care is the world's leading provider of dialysis products and dialysis care for the life-saving treatment of patients with chronic kidney failure. Fresenius Medical Care treats 256,456 patients in its 3,123 own dialysis clinics.

Fresenius Kabi is a globally active company, providing infusion therapies, intravenously administered generic drugs, clinical nutrition and the related medical devices. The products are used for the therapy and care of critically and chronically ill patients in and outside the hospital. In Europe, Fresenius Kabi is the market leader in infusion therapies and clinical nutrition, in the United States, the company is a leading provider of intravenously administered generic drugs.

Fresenius Helios is one of the largest private hospital operators in Germany.

Fresenius Vamed provides engineering and services for hospitals and other health care facilities internationally.

The segment Corporate/Other mainly comprises the holding functions of Fresenius SE & Co. KGaA as well as Fresenius Netcare GmbH, which provides services in the field of information technology and Fresenius Biotech, which does not fulfill the characteristics of a reportable segment. In addition, the segment Corporate/Other includes intersegment consolidation adjustments as well as special items related to the offer to the shareholders of RHÖN-KLINIKUM AG. Until 2011, this segment included special items in connection with the fair value measurement of the Mandatory Exchangeable Bonds and the Contingent Value Rights.

# NOTES ON THE BUSINESS SEGMENTS

Explanations regarding the notes on the business segments can be found in the consolidated financial statements in the 2011 Annual Report.

# RECONCILIATION OF KEY FIGURES TO CONSOLIDATED EARNINGS

| € in millions  | H1/2012 | H1/2011 |
|--|---------|---------|
| Total EBIT of reporting segments                     | 1,458   | 1,226   |
| General corporate expenses<br>Corporate/Other (EBIT) | -25     | -19     |
| Group EBIT   | 1,433   | 1,207   |
| Investment gain                                      | 108     | 0       |
| Net interest   | -313    | -276    |
| Other financial result                               | -29     | -151    |
| Income before income taxes                           | 1,199   | 780     |

# RECONCILIATION OF NET DEBT WITH THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| € in millions  | June 30,<br>2012 | Dec. 31,<br>2011 |
|--|------------------|------------------|
| Short-term debt  | 222              | 171              |
| Short-term loans from related parties                              | 4                | 3                |
| Current portion of long-term debt and capital lease obligations    | 2,995            | 1,852            |
| Current portion of Senior Notes                                    | 500              | 0                |
| Long-term debt and capital lease obligations, less current portion | 2,829            | 3,777            |
| Senior Notes, less current portion                                 | 5,485            | 3,996            |
| Debt   | 12,035           | 9,799            |
| less cash and cash equivalents                                     | 1,015            | 635              |
| less current investment of capital increase                        | 952              | 0                |
| Net debt   | 10,068           | 9,164            |

#### 23. STOCK OPTIONS

## FRESENIUS SE & CO. KGAA STOCK OPTION PLANS

As of June 30, 2012, Fresenius SE & Co. KGaA had three stock option plans in place: the Fresenius AG stock option based plan of 1998 (1998 Plan), the Fresenius AG Stock Option Plan 2003 (2003 Plan) which is based on convertible bonds and the stock option based Fresenius SE Stock Option Plan 2008 (2008 Plan). On June 30, 2012, the term of the options granted under the 1998 Plan expired. Currently, stock options can only be granted under the 2008 Plan.

#### Transactions during the first half of 2012

During the first half of 2012, Fresenius SE & Co. KGaA received cash of €16 million from the exercise of 400,999 stock options.

1,160,694 convertible bonds were outstanding and exercisable under the 2003 Plan as of June 30, 2012. The members of the Fresenius Management SE Management Board held 291,530 convertible bonds. At June 30, 2012, out of 3,878,668 outstanding stock options issued under the 2008 Plan, 653,224 were exercisable and 758,520 were held by the members of the Fresenius Management SE Management Board.

As of June 30, 2012, 1,813,918 options for ordinary shares were outstanding and exercisable. On June 30, 2012, total unrecognized compensation cost related to non-vested options granted under the 2008 Plan was €17 million. This cost is expected to be recognized over a weighted-average period of 1.8 years.

# FRESENIUS MEDICAL CARE AG & CO. KGAA STOCK OPTION PLANS

During the first half of 2012, 519,565 stock options for ordinary shares and 4,359 stock options for preference shares were exercised. Fresenius Medical Care AG & Co. KGaA received cash of €15.1 million upon exercise of these stock options and €2.5 million from a related tax benefit.

#### 24. RELATED PARTY TRANSACTIONS

Prof. Dr. med. D. Michael Albrecht, a member of the Supervisory Board of Fresenius SE & Co. KGaA, is medical director and spokesman of the management board of the Universitätsklinikum Carl Gustav Carus Dresden and a member of the supervisory boards of the Universitätsklinika Aachen, Rostock and Magdeburg. The Fresenius Group maintains business relations with these clinics in the ordinary course and under customary conditions.

Prof. Dr. h. c. Roland Berger, a member of the Supervisory Board of Fresenius SE & Co. KGaA, is a partner of Roland Berger Strategy Consultants Holding GmbH. In the first half of 2012, the Fresenius Group paid one or more affiliated companies of the Roland Berger group €0.1 million for consulting services rendered.

Klaus-Peter Müller, a member of the Supervisory Board of Fresenius SE & Co. KGaA, is the chairman of the supervisory board of Commerzbank AG. The Fresenius Group maintains business relations with Commerzbank under customary conditions. In the first half of 2012, the Fresenius Group paid €0.7 million to Commerzbank AG for services provided in connection with the Senior Notes issuances in January and March 2012.

Dr. Franceso De Meo, a member of the Management Board of the general partner of Fresenius SE & Co. KGaA, was a member of the supervisory board of Allianz Private Krankenversicherungs-AG until July 6, 2011. In the first half of 2012, the Fresenius Group paid €2.3 million for insurance premiums to the Allianz group.

Dr. Dieter Schenk, deputy chairman of the Supervisory Board of Fresenius SE until January 28, 2011 and deputy chairman of the Supervisory Board of Fresenius Management SE, is a partner in the law firm Noerr LLP, which provides legal services to the Fresenius Group. In the first half of 2012, the Fresenius Group paid this law firm €0.6 million for services rendered.

## 25. SUBSEQUENT EVENTS

On July 20, 2012, Fresenius Kabi announced the signing of a purchase agreement to acquire Fenwal Holdings, Inc., a leading U.S.-based provider of transfusion technology products for blood collection, separation and processing.

In 2011, Fenwal Holdings, Inc. had sales of US\$614 million with an adjusted EBITDA of US\$90 million. The company, with about 4,900 employees worldwide, runs a state-of-the-art R & D center and operates five manufacturing facilities.

Financial terms were not disclosed. The transaction will be financed initially from existing funds, whereas the proceeds of the May 2012 capital increase exceed the transaction value.

The transaction is subject to the approvals by the relevant antitrust authorities, and is expected to close at the end of 2012.

There have been no significant changes in the Fresenius Group's operating environment following the end of the first half of 2012. No other events of material importance on the assets and liabilities, financial position, and results of operations of the Group have occurred following the end of the first half of 2012.

#### 26. CORPORATE GOVERNANCE

For each consolidated stock exchange listed entity, the declaration pursuant to Section 161 of the German Stock Corporation Act (Aktiengesetz) has been issued and made available to shareholders on the website of Fresenius SE & Co. KGaA www.fresenius.com under Who we are/Corporate Governance/ Declaration of Conformity and of Fresenius Medical Care AG & Co. KGaA www.fmc-ag.com under Investor Relations/Corporate Governance/Declaration of Compliance, respectively.

## 27. RESPONSIBILITY STATEMENT

"To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the interim consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the interim Group management report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group for the remaining months of the financial year."

Bad Homburg v. d. H., August 6, 2012

Fresenius SE Co. KGaA,

represented by:

Fresenius Management SE, its General Partner

The Management Board

Dr. U. M. Schneider

R. Baule

Dr. F. De Meo

Dr. J. Götz

Dr. B. Lipps

Bend Liggs

S. Sturm

Dr. E. Wastler

# FINANCIAL CALENDAR

| Report on 1st – 3rd quarters 2012                                   |                   |
|---|-------------------|
| Conference call Live webcast  | Ocotber 31, 2012  |
|   | 0000001 31, 2012  |
| Report on fiscal year 2012<br>Analyst Meeting, Bad Homburg v. d. H. |                   |
| Press conference, Bad Homburg v. d. H.                              |                   |
| Live webcast  | February 26, 2013 |
| Report on 1st quarter 2013  |                   |
| Conference Call   |                   |
| Live webcast  | April 30, 2013    |
| Annual General Meeting, Frankfurt am Main, Germany                  | May 17, 2013      |
| Report on 1st half 2013   |                   |
| Conference call   |                   |
| Live webcast  | July 30, 2013     |
| Report on 1st – 3rd quarters 2013                                   |                   |
| Conference call   |                   |
| Live webcast  | November 5, 2013  |

# FRESENIUS SHARE/ADR

|                               | Ordinary share  |                  | ADR                   |
|-------------------------------|-----------------|------------------|-----------------------|
| Securities identification no. | 578 560         | Structure        | Sponsored Level 1 ADR |
| Ticker symbol                 | FRE             | Trading location | OTC-market            |
| ISIN                          | DE0005785604    | Ratio            | 8 ADR: 1 ORD          |
| Bloomberg symbol              | FRE GR          | Ticker symbol    | FSNUY                 |
| Reuters symbol                | FREG.de         | CUSIP            | 35804M105             |
| Main trading location         | Frankfurt/Xetra | ISIN             | US35804M1053          |

## **Corporate Headquarters** Else-Kröner-Straße 1

Bad Homburg v. d. H.

Subject to change

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Commercial Register: Bad Homburg v. d. H.; HRB 11852 Chairman of the Supervisory Board: Dr. Gerd Krick

General Partner: Fresenius Management SE

Registered Office and Commercial Register: Bad Homburg v.d. H.; HRB 11673

Management Board: Dr. Ulf M. Schneider (President and CEO), Rainer Baule, Dr. Francesco De Meo, Dr. Jürgen Götz, Dr. Ben Lipps, Stephan Sturm, Dr. Ernst Wastler Chairman of the Supervisory Board: Dr. Gerd Krick

## Forward-looking statements:

This Quarterly Financial Report contains forward-looking statements. These statements represent assessments which we have made on the basis of the information available to us at the time. Should the assumptions on which the statements are based on not occur, or if risks should arise - as mentioned in the risk report in the 2011 Annual Report and the SEC filings of Fresenius Medical Care AG & Co. KGaA and Fresenius Kabi Pharmaceuticals Holding, Inc. – the actual results could differ materially from the results currently expected.